



2011 ANNUAL
CORPORATE
MEETING AND
LUNCHEON



*Accepting the Challenge of Economic Change:
Helping People ... Changing Lives*

January 22, 2011

Rosen Centre Hotel • Orlando, FL

Celebrating 43 Years of Service

The Mission of The Agricultural and Labor Program, Inc. is to propose, implement, and advocate developmental and human service delivery programs for socially and economically disadvantaged children and families, as well as farm workers.



The Promise of Community Action

Community Action changes people's lives, embodies the spirit of hope, improves communities, and makes America a better place to live. We care about the entire community, and we are dedicated to helping people help themselves and each other.

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Message from the ALPI Board Chairperson

Welcome Corporate Members, Staff, Friends, and Community Leaders



On behalf of this very distinguished and celebrated Board of Directors I welcome all of you to *ALPI's Annual Corporate Meeting and Luncheon*. The nation's economy has stabilized and there is optimism that the country is finally beginning to rebound. After 19 months, the unemployment rate has also started to drop. This great country is on the road to a resurgence and so is the ALPI Program. Our LIHEAP program alone has provided services to over 18,000 clients in 8 counties, with other services provided to an additional 18 counties. With a 2010 budget of over \$21 million, the total revenue garnered and expended under our Chief Executive Officer totals over "one quarter of a billion dollars." We completed a dynamic audit by an independent auditing firm "with no findings," giving this corporation another Low-Risk Auditee designation. "Thank You" Deloris Johnson, ALPI's Chief Executive Officer, for your management of resources and keeping the ALPI organization "number one." I thank you on behalf of the Board of Directors for your illustrious management style and your staff for their hard work, dedication and professionalism.

I want to thank all of ALPI's friends, corporate members, community leaders, and partners for your attendance - we are here today because of you. To the celebrated team of professionals that governs this great organization (ALPI's Board of Directors), I depend on your expertise to assist me in steering this sophisticated corporation. Finally, we salute "Mary Jones" for her many years of service as our Head Start Director. Ms. Jones' leadership helped ALPI's Head Start Program become the very best. Although she has retired, we will never forget her legacy.

William Holt

William Holt
ALPI Board Chairperson

Greetings



RICK SCOTT
GOVERNOR

January 22, 2011

Dear Friends:

It is a pleasure to welcome you to the Agricultural and Labor Program, Inc. 43rd annual Corporate Meeting and Luncheon in Orlando, Florida.

The mission of the Agricultural and Labor Program, Inc. (ALPI) is to propose, implement, and advocate developmental and human service delivery programs for the socially and economically disadvantaged, children and families, and farm workers. The theme for this event, *Accepting the Challenge of Economic Change: Helping People... Changing Lives* reflects your dedication to continue ALPI's mission into 2011.

Best wishes for your continued success.

Sincerely,

A handwritten signature in black ink, appearing to read "Rick Scott".

Rick Scott

Agricultural and Labor Program, Inc.

THE CAPITOL
TALLAHASSEE, FLORIDA 32399 • (850) 488-2272 • FAX (850) 922-4292

Greetings



United States Senate

WASHINGTON, DC 20510-0905

BILL NELSON
FLORIDA

January 22, 2011

Ms. Deloris Johnson
Chief Executive Officer
Agriculture and Labor Program, Inc.
300 Lynchburg Road
Lake Alfred, Florida 33850

Dear Ms. Johnson:

It is with great pleasure that I congratulate you today as you celebrate ALPI's achievements and honor those in your organization that provide so many invaluable services to the citizens of Florida. I salute your commitment and dedication to assisting those most in need by providing resources related to jobs, social services, health care, education and so much more.

As the senior U.S. Senator from Florida I am grateful for the many ways in which you help those in your care to find long term solutions. In these difficult times, you enable families to enhance their way of life, not just in the present but for generations to come. Thank you for all that you do for our community and the great state of Florida.

Sincerely,

A handwritten signature in blue ink that reads "Bill Nelson".

BN/cb

United States Senator Bill Nelson, Landmark Two, 225 East Robinson Street, Suite 410, Orlando, Florida 32801
Telephone: (407) 872-7161 • Toll-Free in Florida Only (888) 671-4091 • Fax: (407) 872-7165
<http://billnelson.senate.gov>

Greetings

ALCEE L. HASTINGS
23RD CONGRESSIONAL DISTRICT
FLORIDA

PERMANENT SELECT COMMITTEE
ON INTELLIGENCE
VICE-CHAIRMAN

RULES COMMITTEE

SUBCOMMITTEE ON LEGISLATIVE
AND BUDGET PROCESS
CHAIRMAN

UNITED STATES
HELSINKI COMMISSION
CO-CHAIRMAN

FLORIDA DELEGATION
CO-CHAIRMAN

SENIOR DEMOCRATIC WHIP



**Congress of the United States
House of Representatives
Washington, DC 20515-0923**

January 22, 2011

PLEASE RESPOND TO:

- ☐ 2353 RAYBURN BUILDING
WASHINGTON, DC 20515-0923
TELEPHONE: (202) 225-1313
FAX: (202) 225-1171
- ☐ 2701 W. OAKLAND PARK BOULEVARD
SUITE 200
FT. LAUDERDALE, FL 33311
TELEPHONE: (954) 733-2800
FAX: (954) 735-9444
- ☐ MANGONIA PARK TOWN HALL
1755 E. TIFFANY DRIVE
MANGONIA PARK, FL 33407
TELEPHONE: (561) 881-9618
FAX: (561) 881-9879

www.alceehastings.house.gov

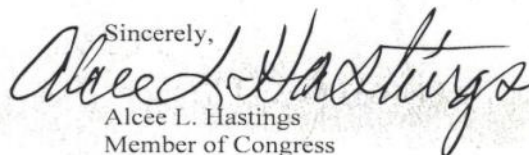
Ms. Deloris C. Johnson
Chief Executive Officer
Agricultural and Labor Program, Inc.
300 Lynchburg Road
Lake Alfred, FL 33850

Dear Ms. Johnson:

I am pleased to welcome everyone attending the 43rd Annual Meeting and Luncheon of the Agricultural and Labor Program, Inc. I am well acquainted with the wonderful work that ALPI does. Thanks to the compassion, concern and determination of your members, many people are receiving childcare, housing counseling, farm worker emergency assistance and other vital services.

I know how grateful the recipients are for your help, and I share their gratitude. You are all great citizens and fine role models. You are the kind of people to whom everyone can point with respect and admiration. Thank you for all you do to make our world a better place. I'm proud of you!

With warmest regards, I remain

Sincerely,

Alcee L. Hastings
Member of Congress

ALH: dl

Greetings



HENDRY COUNTY
Board of County Commissioners
P.O. Box 2340
LaBelle, Florida 33975-2340

Judi Kennington-Korf
County
Administrator

Mark F. Lapp
County
Attorney

Barbara Butler
Clerk

(863) 675-5220
December 14, 2010

Ms. Deloris Johnson
Chief Executive Officer
Agricultural and Labor Program, Inc.
300 Lynchburg Road
Lake Alfred, Florida 33850-3491

Dear Ms. Johnson:

On behalf of the Hendry County Board of County Commissioners, please accept this letter of support for the invaluable services provided by the Agricultural and Labor Program. ALPI's administration of community service programs to the citizens within our community provides a mechanism toward helping socially and economically disadvantaged children and families achieve and maintain family stability and economic self-sufficiency.

Thank you for the resources you bring to Hendry County for the benefit of our families and we appreciate the opportunity you provide to those in need.

Sincerely,

A handwritten signature in cursive script that reads "Janet B. Taylor".

Janet B. Taylor, Chairwoman
Board of County Commissioners

JBT/fb

Janet B. Taylor
District 1

Darrell Harris
District 2

Tristan Chapman
District 3

Al Perry
District 4

Karson Turner
District 5

Greetings



SCHOOL BOARD OF POLK COUNTY

P.O. BOX 391
BARTOW, FLORIDA 33831

(863) 534-0500

1915 SOUTH FLORAL AVENUE
BARTOW, FLORIDA 33830

Board Members

BOARD CHAIR
KAY FIELDS
DISTRICT 5

FRANK J. O'REILLY
DISTRICT 1

LORI CUNNINGHAM
DISTRICT 2

HAZEL SELLERS
DISTRICT 3

DICK MULLENAX
DISTRICT 4

DEBRA S. WRIGHT
DISTRICT 6

TIM HARRIS
DISTRICT 7

C. WESLEY BRIDGES, II
General Counsel

Administration
SHERRIE B. NICKELL, Ed.D.
Superintendent

December 6, 2010

Ms. Deloris Johnson
Chief Executive Officer
The Agricultural and Labor Program, Inc.
300 Lynchburg Road
Lake Alfred, Florida 33850-2576

Dear Ms. Johnson:

On behalf of the Polk County School Board, I congratulate ALPI on celebrating its 43rd year helping individuals and families across Polk County.

Your theme this year is very poignant since so many in our community are coping with unemployment, foreclosures and an uncertain economic future. The services you provide are greatly needed by so many people, including our most precious of all – our children. It was very rewarding to see that ALPI's budget increased this past year enabling you to offer new programs and services.

May the coming year bring you and ALPI continued success.

Sincerely,


Kay Fields
Board Chair

KF/pm

*Polk County Schools -
an equal opportunity
institution for education
and employment*

*The Mission of Polk County Public Schools is to ensure rigorous, relevant learning experiences
that result in high achievement for our students.*

Greetings



January 1, 2011

Deloris Johnson, Chief Executive Officer
The Agricultural and Labor Program, Inc.
P.O. Box 3126
Winter Haven, Florida 33885

Dear Ms. Johnson:

As Mayor of the City of Lakeland, and on behalf of my colleagues on the City Commission, I would like to confirm our support of the mission and guiding principles of the Agricultural and Labor Program, Inc.

The City of Lakeland believes that ALPI successfully carrying out its mission is an integral component to improving the quality of life of children and families in our community. ALPI's advocacy and program delivery role is to be commended as we encourage you to look for ways to continuously improve while engaging the broader community to assist you in your efforts.

Congratulations to you on the many achievements of ALPI and best wishes for a successful 2011 Annual Meeting!

Sincerely,

Gow B. Fields
Mayor

GBF/cnc



Greetings

WINTER HAVEN

The Chain of Lakes City

Office of the Mayor

December 17, 2010

Deloris Johnson
Chief Executive Officer
300 Lynchburg Road
(formerly 701 Lynchburg Road)
Lake Alfred, Florida 33850-2576

Dear Ms. Deloris Johnson:

As Mayor of Winter Haven it gives me great pleasure to extend greetings to the Agricultural and Labor Program, Inc. on behalf of the Winter Haven City Commission.

The ALPI agency provides excellent child care services and assistance to socially and economically disadvantage children and families throughout Winter Haven, Polk County and the State of Florida.

The City of Winter Haven is grateful to network with such an established nonprofit organization that offers partnerships to assist those individuals the organization is chartered to serve.

The Agricultural and Labor Program, Inc. has impacted Winter Haven's quality of life through its efforts. With the Family Self-Sufficiency Program, Early Head Start Expansion Project, and Child Care Food and Nutrition services, your organization continues to provide for many residents who are in need of your services. We commend your organization for your many accomplishments. Congratulations on your extraordinary work over the years.

I encourage you to continue to be actively engaged in the progress of our great City as we honor our past and focus on the future in 2011 – the City's Centennial year.

Sincerely,



Jeff Potter
Mayor

The City of Winter Haven, founded 1911
P. O. Box 2277 ♦ 451 Third St., NW ♦ Winter Haven, FL 33883-2277
Telephone 863.291.5627 ♦ Fax: 863.298.5293 ♦ www.mywinterhaven.com

Greetings



Proclamation

Whereas, the Agricultural and Labor Program, Inc. (ALPI) is a private non-profit community based organization that has been helping people and changing lives since 1968; and

Whereas, ALPI's purpose is to help people maintain family strength and economic stability, and

Whereas, the quality of life for farm workers in Florida citrus operations has improved with assistance from ALPI, and

Whereas, ALPI addresses jobs, income, housing, education, social services, health, training and community relations, and

Whereas, ALPI serves as a source of hope and information in the community, and

Whereas, the month of January, 2011 will commemorate 43 years of providing a constant flow of community support services to help socially and economically disadvantaged children and families.

Now, Therefore, I Jack Dearmin, Mayor of the City of Lake Alfred, do hereby proclaim January 22, 2011 as

"Agricultural and Labor Program, Inc. Day"

in the city of Lake Alfred, Florida and urge all citizens to recognize services needed by those less fortunate in our community and encourage everyone to support the Agricultural and Labor Program, Inc.

IN WITNESS WHEREOF, I have hereunder set my hand this 6th day of December, 2010.

A handwritten signature in cursive script that reads "Jack C. Dearmin". The signature is written in dark ink and is positioned above a horizontal line.

Jack C. Dearmin, Mayor
City of Lake Alfred, Florida

Greetings



County Chair
Frank T. Bruno, Jr.

FRANK T. BRUNO JR.
COUNTY CHAIR

JOYCE CUSACK
AT-LARGE

ANDY KELLY
DISTRICT 1

JOSHUA J. WAGNER
DISTRICT 2

JOIE ALEXANDER
DISTRICT 3

CARL G. PERSIS
DISTRICT 4

PATRICIA NORTHEY
DISTRICT 5

JAMES T. DINNEEN
COUNTY MANAGER

January 22, 2011

Ms. Deloris Johnson
Chief Executive Officer
The Agricultural and Labor Program, Inc.
300 Lynchburg Road
Lake Alfred, Florida, 33850-2576

Dear Ms. Johnson:

On behalf of the Volusia County Council, it is a pleasure to welcome the participants of the Agricultural and Labor Program, Inc.'s, 43rd Annual Corporate Meeting and Luncheon. The ALPI offers services that are critical to the quality of life for many of our residents, providing them with identity, hope and a chance to start anew.

We applaud the ALPI's commitment to not only assisting clients with an immediate crisis, but helping them to develop a plan that leads to self sufficiency. To paraphrase an old proverb, the ALPI doesn't just give them a fish; it teaches them how to fish.

Congratulations to you and your staff on the ALPI's many achievements and all that you do to make our corner of the world a better place. Best wishes for your continued success.

Sincerely,



Frank T. Bruno, Jr., Chair
Volusia County

123 West Indiana Avenue, Room 301 • DeLand, FL 32720-4612
Tel: 386-943-7026 386-736-5920 • FAX: 386-943-7028

www.volusia.org

Greetings

Proclamation

Polk County Board of County Commissioners

WHEREAS, the first client intake center for The Agricultural and Labor Program, Inc. (ALPI) opened in St. Lucie County, Florida in 1968; and

WHEREAS, the mission of The Agricultural and Labor Program, Inc., is to propose, implement and advocate developmental and human service delivery programs for the socially and economically disadvantaged; children and families; and farm workers; and

WHEREAS, during 2010 ALPI provided 351,650 units of meals and snacks via the Child Care Food Program; and

WHEREAS, in addition, 21,546 services (i.e. HUD Housing Counseling; Child Care Before and After School; Head Start/Early Head Start; CSBG Family Self Sufficiency, VPK; LIHEAP/Energy Assistance; Training/Technical Education; Emergency Services and/or Jobs) to migrant farm workers and low income citizens throughout the State of Florida, of which 12,719 units of services were provided in Polk County;

NOW, THEREFORE, BE IT PROCLAIMED, that the Board of County Commissioners in regular session, duly assembled, does hereby proclaim January 2011 as

"the 43rd Anniversary of the Agricultural and Labor Program, Inc. (ALPI) "

Dated this 15th day of December, 2010.

Attest:

Richard M. Weiss

Richard M. Weiss
Clerk of Courts



Edwin V. Smith

Edwin V. Smith, Chairman

Melony M. Bell

Melony M. Bell

R. Todd Dantzler

R. Todd Dantzler

Bob English

Bob English

Sam Johnson

Sam Johnson

Greetings

PROCLAMATION

City of Auburndale
State of Florida

IN HONOR OF THE 43rd ANNIVERSARY OF THE AGRICULTURAL AND LABOR PROGRAM, INC.

WHEREAS, The Agricultural and Labor Program, Inc. (ALPI) is a private, non-profit, community based organization that has been helping people and changing lives since 1968; and

WHEREAS, The ALPI is based on five underlying principles that guide all its activities: (1) Involvement of People; (2) Emphasis on long-term accomplish rather than promises; (3) Assurance of economic viability; (4) Emphasis on self-help; and (5) A sound integrated total systems approach; and

WHEREAS, The ALPI provides Head Start/Early Head Start and Child Development Services to over a thousand families annually in partnership with city and county government, public schools, the United Way, and Early Learning Coalitions; and

WHEREAS, The ALPI provides Community and Family Support Services to 13,000 families annually through Low Income Home Energy Assistance, CSBG, USDA Child Care program, DOE Farmworker Training and Emergency Services, HUD Housing Counseling, Farmworker Affordable Housing, Child Care, Before and After School Care; and

WHEREAS, The month of January 2011 will commemorate 43 (forty-three) years of providing a constant flow of community support services to provide a mechanism toward helping socially and economically disadvantage children and families achieve and maintain family stability and economic self-sufficiency.


NOW, THEREFORE, I, Richard Hamann, by virtue of the authority vested in me as Mayor, do hereby proclaim January 22, 2011 as:

THE AGRICULTURAL AND LABOR PROGRAM, INC. 43rd ANNIVERSARY DAY

in Auburndale, Florida in recognition and appreciation of the services provided by this agency.



IN WITNESS WHEREOF, I have hereunto set my hand and caused the Seal of the City of Auburndale to be affixed this 6th day of December, A.D., 2010.


Richard Hamann, Mayor



RESOLUTION NO. 10-317

**A RESOLUTION PROCLAIMING JANUARY 22, 2011, AS
"THE AGRICULTURAL AND LABOR PROGRAM, INC. 43rd
ANNIVERSARY DAY" IN ST. LUCIE COUNTY, FLORIDA**

WHEREAS, the Board of County Commissioners of St. Lucie County, Florida, has made the following determinations:

1. The Agricultural and Labor Program, Inc. (ALPI) is a private, non-profit, community based organization that has been helping people and changing lives since 1968.
2. The ALPI is based on five underlying principles that guide all its activities:
 - a. Involvement of People
 - b. Emphasis on long-term accomplishment rather than promises
 - c. Assurance of economic viability
 - d. Emphasis on self-help
 - e. A sound integrated total systems approach
3. ARRA Early Head Start Expansion Project in St. Lucie and Polk Counties expanded slots to provide services to an additional 100 infants, toddlers and pregnant women. The ALPI provided Head Start/Early Head Start and Child Development Service to 835 families annually in partnership with city and county government, public schools, the United Way, and Early Learning Coalitions.
4. The ALPI provides Community and Family Support Services to 11,000 families annually through Low Income Home Energy Assistance, CSBG, USDA Child Care Program, DOE Farm worker Training and Emergency Services, HUD Housing Counseling, Farm worker Affordable Housing, Child Care, Before and After School Care.
5. CSBG/ARRA enrolled 607 individuals into family self-sufficiency program and the regular CSBG enrolled another 193. A total of ten jobs were created as well as 200 summer job opportunities for youth.
6. Voluntary Pre-Kindergarten services were expanded in St. Lucie and Polk Counties to serve more than 325 children.
7. Child Care Food and Nutrition services were provided to 351, 650 pre-school and school age children.
8. LIHEAP services were expanded to provide assistance to a total of 14,812 families (i.e. Collier, Glades, Hardee, Hendry, Highlands, Martin, Polk & St. Lucie Counties).
9. Mitigation services were provided to 14 clients in various stages of foreclosure often resulting in modifications to their mortgages. An additional 50 clients were provided HUD Housing Counseling services.
10. Full-time employment opportunities were maintained to 225 employees in Highlands, Polk, St. Lucie and Volusia Counties.

Greetings

11. The month of January 2011 will commemorate the beginning of 43 (forty-three) years of providing a constant flow of community support services to provide a mechanism toward helping socially and economically disadvantaged children and families achieve and maintain family stability and economic self-sufficiency.


NOW, THEREFORE, BE IT RESOLVED by the Board of County Commissioners of St. Lucie County, Florida:


1. This Board does hereby proclaim January 22, 2011, as **"THE AGRICULTURAL AND LABOR PROGRAM, INC. 43rd ANNIVERSARY DAY"** in St. Lucie County, Florida.

2. This Board does hereby recognize and appreciate the many services provided by this agency and congratulates ALPI on 43 years of service to the citizens of St. Lucie County.

PASSED AND DULY ADOPTED this 21st day of December 2010.

ATTEST:

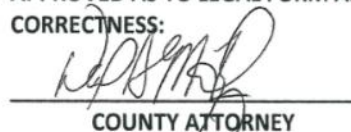

DEPUTY CLERK



BOARD OF COUNTY COMMISSIONERS
ST. LUCIE COUNTY, FLORIDA

BY: 
CHAIRMAN

APPROVED AS TO LEGAL FORM AND
CORRECTNESS:


COUNTY ATTORNEY

Special Mention

Special thanks to the ALPI Board of Directors for your tireless fundraising and personal financial contributions throughout this past year and to the following for your generous contributions and continued support of ALPI.

- ***Boys and Girls Club of Lakeland and Mulberry***
 - ***Chester and Johnson Family***
 - ***Estate of Barbara Groves***
- ***Mt. Calvary Missionary Baptist Church***
 - ***Port Salerno Church of God***
 - ***Thorne's Mortuary, Inc.***
 - ***Mattie Streeter***
 - ***Mrs. Marilee Truitt***
 - ***David Walker***
- ***Fred and Elizabeth Young***

Thank You

Highlights - Regional Advisory Councils

SOUTHERN REGION The Southern Region Advisory Council participated in the following Agency sponsored activities: Annual Corporate Meeting & Luncheon, Shared Governance Orientation, Its in Our Hands Census Count, Annual Family Picnic, and 1st Florida Symposium on Poverty. Services provided in the Council's service areas of Avon Park, Bowling Green, Frostproof, Lake Placid, Sebring, Wauchula, and Zolfo Springs included: Summer jobs provided to five youth to assist with the Summer Discovery and Summer Feeding Programs; LIHEAP and CSBG assistance provided to 2,242 clients; Head Start services to 54 clients; and Early Head Start Services to 39 clients. The Council partnered with the ALPI CSBG Department in delivering meals via the Summer Youth Feeding Program and indoor and outdoor recreational activities via the Youth Discovery Program to approximately 100 youth. The SRAC ended its year with the distribution of ten holiday gift cards to needy families in the local surrounding communities. Officers elected: Terry Wellington, Chairperson; Katie Clarke, Vice Chairperson; Annie Robinson, Secretary; and Sharonda Dunlap, Treasurer.

NORTHERN REGION The ALPI Technical Education Center (ATEC) continues to be licensed by the Florida Commission for Independent Education (CIE) for the provision of occupational training in Volusia County. ATEC has been operating in Volusia for over 6 years. In 2010 Home Health Aide and Phlebotomy were added to the curriculum, which includes Nursing Assistant. Two Nursing Assistant classes were offered, with a total combined of 23 students in attendance. Three Home Health Aide classes and one Phlebotomy class were also offered. ATEC is also a training facility for the provision of CNA test preparation. Additionally, the facility has internet access and a bank of six computers which allow clients, students, and the local community to apply for services with other agencies and conducting job searches. As a member of the PSP (Partner Support Program) for the United States CENSUS 2010, the Council provided outreach in their local communities reaching out to the Hard To Count (HTC) population. Approximately 500 Census t-shirts were distributed in 7 Cities, including Orlando. The Council also partnered with the Phi Beta Sigma Fraternity to distribute ninety Thanksgiving baskets to low-income families in the



Hawkins, Treasurer; Sylvia Bodison, Special Events Coordinator; and, Charles Harris, Parliamentarian.

community. Altogether, the Council volunteered over 17,000 hours. Officers elected: Evelyn Seabrook, Chairperson; Donald Tillman, Vice-Chairperson; Constance Anderson, Secretary; Marva

CENTRAL REGION The Council met six times throughout the year and focused on Census Participation, the Arabell Wiggins Scholarship, and AIDS/HIV Discussion & Training. Census Participation consisted of developing strategies for encouraging 2010 Census participation in local communities. It was proposed by Christine Samuel that a scholarship be established in Honor of Arabell Wiggins, specifically for a life-time of contributions to the community-at-large. After a training session on the increasing numbers of HIV and AIDS cases in Polk County, members were encouraged to go back to their local communities and actively share the information learned with others. Officers elected: Johnnie McNair, Chairman; Christine Samuel, Vice Chairman; Josephine Howard, Secretary; Truman McGill, Assistant Secretary; Glenda Jones, Treasurer; Clarence Grier, Parliamentarian.

EASTERN REGION The Eastern Region Advisory Council focused on the Scholarship Program as its major project for this year. They continued the coordination with the St. Lucie County School Board to recruit eligible applicants to apply for the scholarship. Applications were received and screened by the Advisory Council Scholarship Committee and a selection was made. The scholarship award amount is \$500.00. The Advisory Council utilized its Annual Meeting program booklet as a fundraiser for the Scholarship Program. Community individuals and businesses purchased ads to support the fundraising efforts for the Scholarship Program. The scholarship is named for the Late Arie L. Perkins of Indiantown, Florida. Ms. Perkins was employed by ALPI for a number of years as Director of the ALPI Indiantown Child Development Center and the Thelma Waters Infant Care Center serving the Booker Park Community in Indiantown. It is the goal of the Advisory Council in 2011 to develop a partnership with the Martin County School Board and expand the Scholarship Program to include the Indiantown Community. The Advisory Council Annual Meeting Luncheon was held on October 16, 2010 in Ft. Pierce. The Theme for the meeting was *"Reflecting on the Past ... Moving Through the Present ... and Molding Our Children for the Future"*. Queen Townsend, retired Assistant Superintendent of St. Lucie County School Board was the speaker. The election process was facilitated by staff liaison. Corporate members were identified, ballots were handed out, and the membership voting was completed. The membership roster is on file at ALPI Corporate Office. The highlight of the day was the Advisory Council's recognition of Mary Jones, Head Start Director. Ms. Jones was recognized for her outstanding service in the position of Head Start Director for more than 30 years. The Council's recognition included a video presentation, a keepsake flyer, a plaque clock and selection by Head Start children. The awards were facilitated by Marjorie Gaskin and Bobby Byrd. Commissioner Reginald B. Sessions received the Council's Community Service Award for outstanding support to the ALPI Eastern Region Advisory Council. Officers elected: William Holt, Chairperson; Constance Griffin, Vice Chairperson; Marjorie Gaskin, Treasurer; Gena Spivey, Secretary.

Special Thanks

Regional Advisory Councils

Southern

Terry Wellington
Katie Clarke
Annie Robinson
Sharonda Dunlap

Pastor M. Anderson, Jr.
Joslyn Burt
Betty Cobb
Clifton Gaines

Annette Jones
Doris Ford-Johnson
Bernice Lopez
Lester Roberts

Emma Malcolm
William Richardson
Gregory Lewis

Honorary Members

Arletha Sims
Gregory Wade

Northern

Grace Miller
Evelyn Seabrook
Donald Tillman

Constance Anderson
Charles Harris, Jr.
Marva Hawkins

Sylvia Bodison
Yvonne Grey
Lenton Harris

Rosemary McDonald
Tawanna Smith

Eastern

William Holt
Constance Griffin
Bobby Byrd

Gena Spivey
Marjorie Gaskin
Frances Cooper

Vivian Mitchell
Vernon Whitaker
Phyllis Nicholas

Margaret Porter
Katherine Sims

Central

Johnnie McNair
Christine Samuel
Josephine Howard
Truman McGill

Glenda Jones
Clarence Grier
Earnestine Davis
Louvenia Crumity

John Doles
Clora Dubose
Sophia Harris
Lillie Jackson

Yolanda Robinson
Helen Rowe
Dorothy Spencer
Ann Sturkey

Lydia Thomas
Ruby Willix

Arabell Wiggins (Hon.)

Head Start/Early Head Start Policy Council

Gerda Anestal
Ilena Hones
Jean Guignard
Cathy Gibson
Eboni Merritt
Shannon Dickey-Moore
Tierra Taylor
Marissa Murphy
Everett Roland, Jr.

Betty Bradwell
Beverly Richardson
Noemi Cruz
Celerina Flores
Crystal Clark
Beatriz E. Zapata
Leah Jackson

Community Reps.

Donald Watson, Esq.
Sandy Akre
Michelle S. Akins
Andrea Arteaga

Policy Council

Alternates

Rafael Estrada
Silvia Saldivar-Aguillar
Celina Mata
Tempest Abram
Timarah Mitz
Reginald Page
Gina Parker
Tyci Ivory
Ivory McGill

Rachel Santos
Sherrian Samuels
Amanda Ashby
Fairy Danzey
Paul Leonardo Galarza
Jean Rubens Dantilus
Latoya Barnwell

Polk County Head Start Policy Committee

Parent Representatives

Latisha Sparks
Ima Flores
Noemi Cruz
Amanda Ashby
Heminia Garcia
Teresita Martinez

Community Representatives

Annie Robinson
Katie Clarke
Bernice Lopez
Kerry Richardson

HS Policy Committee Alternate

Claudia Martinez

Head Start/Early Head Start Policy Council Annual Report

1. Policy Council Governance Institute/Orientation was held on October 4-6, 2010. The Management Staff facilitated the orientation. Approximately 15 parents participated. Orientation objectives included:

- To introduce participants to the concept of governance and the requirements for shared governance of Head Start/Early Head Start;
- To share with participants information that creates a foundation for understanding shared governance and the relationship between the Board of Directors and the Policy Council;
- To review with participants the roles and responsibilities of the Board of Directors & Policy Council and ALPI's approach to Shared Governance.

Orientation topics included:

- Agency Status as a Community Action Non-Profit organization, and the requirements as to the composition of the Board of Directors to comply with the Head Start Act.
- Board roles and responsibilities i.e., Appointment of Executive Director; Determination of major personnel, fiscal and program policies; Determination of overall program plans, goals, and priorities; Mobilization of resources; Final approval of all program proposals and budgets; Enforcement of compliance with all grant conditions; Continuous evaluation of how well the organization is serving its purpose and meeting its stated goals, etc.
- Policy Council roles and responsibilities i.e., composition, structure, approvals/disapprovals, advocacy, link to the parents and community, conflict of interest, Bylaws, etc.
- Parent Committee roles and responsibilities
- Revised Head Start Act & Head Start Performance Standards – Program Governance
- Office of Head Start Monitoring Protocol
- Members Code of Ethics
- Major Timelines
- Agency Strategic Planning 2007-2012

2. The first organizational Policy Council Meeting of the year was held on Wednesday, October 6, 2010 at the Administrative Office in Ft. Pierce, FL. The first order of business was the approval of Community Representatives: Sandy Akre, Director of FDLRS; Attorney Donald Watson; Michelle Akins, State Child Abuse – Quality Assurance Coordinator; Andrea Arteaga, former parent. The elected officers are:

- Everett Roland Jr. – Chairperson
- Crystal Clark – Vice Chairperson
- Tierra Taylor – Secretary
- Melissa Murphy – Treasurer
- Beverly Richardson – Policy Council Representative to the Board

3. Eight (8) Policy Council Members participated at the Board & Policy Council Retreat held on November 19-21, 2010 in Orlando, Florida.
4. As of December 2010, the Policy Council has conducted business decisions/approval of documents such as: Internal Dispute Resolution & Community Compliant Policies, Agency Fiscal Management & Personnel Policies and Procedures, 2011-2012 Selection Criteria Scale for Head Start/Early Head Start, Program Financial Reports, USDA Reports, and Human Resources related matters, etc.



Special Thanks

2010 Board of Directors

William Holt, Chairperson
David Walker, Vice Chairperson
Josephine Howard, Secretary
Christine Samuel, Treasurer
Mark Thomas, Parliamentarian

Dorothy Curry
Nancy Daley
Earnestine Davis
Kay Fields
Patricia Gamble
Marjorie Gaskin
Al Hinson
Marva Hawkins
Chester McNorton
Vernon McQueen
Lester Roberts
Priscilla Smith
Terry Wellington

Arabell Wiggins (Board Emeritus)
Grace Miller (Board Emeritus)

Corporate Membership Meeting

Annual Corporate Membership Business Meeting

Agenda

Saturday, January 22, 2011

11:15 a.m. - 12:00 p.m.

- | | | |
|-------|--|-----------------------------------|
| I. | Call to Order | William Holt, Board Chairperson |
| II. | Words of Inspiration | Mark Thomas, Board Member |
| III. | Acknowledgements
Regional Advisory/Policy Council | Patricia Gamble, Board Member |
| IV. | Adoption of Minutes | Josephine Howard, Board Secretary |
| V. | Annual Financial Report | Christine Samuel, Board Treasurer |
| VI. | 2010 Annual Report | William Holt, Board Chairperson |
| VII. | New Business:
Introduction of 2011 Board of Directors | Deloris Johnson, CEO |
| VIII. | Adjournment | William Holt, Board Chairperson |

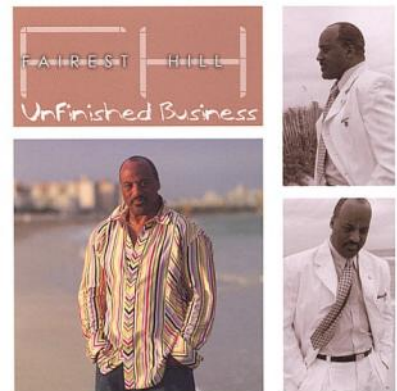
Guest Speaker



Dr. Fairest Hill is an international motivational speaker and recording artist who resides in Tampa Bay, Florida. Dr. Fairest Hill was born and raised in the inner city of Detroit, Michigan. He was labeled “functionally illiterate” and was failing in school until the intervention of a caring, committed teacher and his gift for music changed his life. At an early age, Dr. Hill made a commitment to be a success in life, no matter what the cost. Regardless of the negative influences that surrounded him, he remained faithful to his goal.

After graduating from Central High School with honors, Dr. Hill continued his education at the Detroit College of Business and Golden Pacific University where he earned his Master's Degree in Business Administration. While he was working on his education he was also employed at the Children's Hospital in Detroit, MI. During his seven year tenure there, Dr. Hill rose from Maintenance to Admittance then on to the Credit Department. He later received a Master's and Doctoral Degree of Divinity from Friends International University.

During his career, Dr. Hill has collaborated and performed with a variety of national recording artists. He is the Founder/Director of Youth on the Move, USA, Inc. and Life Without Limits International, Inc. as well as the CEO of Vision Productions and Publishing company. Dr. Fairest Hill is also the author of, “Daddy Talk” and “Yes You Can Win.” He has also developed a curriculum targeted for at-risk students called “Project 2020: Building Leaders for the 21st Century,” and has recently released his fifth CD, “Unfinished Business”, produced by Sanchez, producer of Aretha Franklin, Yolanda Adams, Kirk Franklin and others. The CD is receiving wide airplay and great reviews.



Dr. Fairest Hill's speaking career has involved training for over 1 million youth across the United States and abroad. Organizations from Trinidad, Jamaica, the Bahamas, Canada and South America have all engaged him to provide motivational training. He has been a keynote speaker for: government agencies, he was just recently in South Africa motivating government officials there; corporations; Job Corps; and professional conferences. He also does staff development training sessions, parent involvement workshops and has recently started a family mentorship program.

Dr. Fairest Hill's message is simply, “Yes, You Can Win, with a POSITIVE ATTITUDE.”

Annual Corporate Meeting Luncheon and Board Installation

**Theme: Accepting the Challenge of Economic Change:
Helping People ... Changing Lives**

**Mistress of Ceremonies: Dr. Barbara Kirby-Bentley, Sanford, FL
Hopper Center Alternative School - Principal**

Presentation of Colors American Legion Post #201, Winter Haven, FL
Musical Selection Yvonne Grey (Soloist) & William Tillman (Pianist), Sanford, FL
Greetings Christine Samuel, Winter Haven, FL
ALPI Board Treasurer
Greetings Reginald McGill, Orlando, FL
City of Orlando, Mayor's Office
Words of Inspiration Vernon McQueen, Sanford, FL
ALPI Board Member
Message from the Chair William Holt, Vero Beach, FL
ALPI Board Chairperson
Introduction of Keynote Speaker Dorothy Curry, Sanford, FL
ALPI Board Member
Keynote Speaker Dr. Fairest Hill, Tampa, FL

LUNCH

Musical Selection Yvonne Grey (Soloist) & William Tillman (Pianist), Sanford, FL
Special Recognition Marjorie Gaskin, Ft. Pierce, FL
ALPI Board Member

Awards and Recognitions

Robert Bryant, Jr. Award William Holt, Vero Beach, FL
Chairperson's Award
Special Recognition & Acknowledgement
Governance Services Awards Deloris Johnson, Lakeland, FL
ALPI Chief Executive Officer
Community Services Awards
Corporate Support Award
Program Participants Acknowledgements Marva Hawkins, Sanford, FL
Chairperson, ALPI Events Planning Committee
Board Installations Jonathan K. Thiele, Esq., Lakeland, FL
Closing Remarks William Holt, Vero Beach, FL

The Agricultural and Labor Program, Inc. Housing Development Corporation Annual Report

The Agricultural and Labor Housing Development Corporation (ALHDC) continued to be active during 2010. Additionally, through the Community Services Block Grant (CSBG) and American Recovery and Reinvestment Act (ARRA) the ALHDC worked “hand in hand” with the Agricultural and Labor Program, Incorporated (ALPI) to bring community services to New Horizon and the local community.

Following is a summary of the major accomplishments of the Housing Board in the last year:

- ALPI continues to use the New Horizon Community Center offices for two staff members. This has enabled staff members to offer services to the residents and work with clients from the local community.
- As a part of the ARRA Grant (ending in October 2010), ALPI offered job search assistance to clients at the Community Center.
- ALPI continues an orientation program for prospective clients at New Horizon. Clients requesting CSBG services are referred to an orientation class being conducted in the main conference room of New Horizon. During the orientation, the potential client is provided information on available services and develops a budget to see their cash flow. For many of the potential clients, this is the first time they have taken a close look at their financial situation.
- New Horizon continues to operate with an approximate 95-98% occupancy rate. As of September 30, 2010, 57 units were available and 56 were rented. Forty-four (44) of the rented units were receiving some form of rental assistance. A total of 176 farmworkers and family members lived in the complex with 36 of the families having resided in the complex for 3 or more years.
- In October of 2010, ALPI began offering an after-school mentoring program at New Horizon. Through A+ Tutoring, children from the complex and/or surrounding community are able to receive assistance with their homework 2-3 days per week. Average attendance has been 3-5 children at any given time.
- There has been a noticeable increase in the number of families utilizing the computer lab at the complex to apply for food stamps, do job searches, etc.

Summary of Agency Performance **2009-2010**

On an ongoing basis the Board of Directors reviews the Strategic Plan to provide a “road map” as to the future direction of ALPI and to assist in the development of strategies to accomplish the identified goals. ALPI staff plan and implement, with the assistance of the Board of Directors, the activities that allows it to progress towards accomplishing each goal. Each goal is comprised of a series of objectives and those objectives are measured through comparison of actual performance against predetermined benchmarks. The following report is a summary of activities and positive outcomes of targeted goals and objectives for the period of July 1, 2009 through June 30, 2010.



ALPI Parents attend RIVHSA Parent Conference.



ALPI Awards 20 Art Scholarships to the Polk Museum of Art - Summer Art Camp Program.



ALPI Hosts Its 4th Annual Community Resources Fair



ALPI's George W. Truitt Family Services Center provides professional free Health Screenings for all children.

Educational Experiences and Opportunities for Staff

The 2009-2010 education experiences and opportunities for staff continued focus was in the areas of development of a better educated and more highly skilled workforce; provision of more professional development opportunities; ongoing institution of a formalized in-service training program; provision of professional development activities for staff; and, making available additional educational opportunities. Activities and positive outcomes included the following:

Community Services and Economic Development Division

- 58% of Community Services and Economic Development Division Staff attended the FACA Conference in Jacksonville, including five (5) LIHEAP/Community Service staff and nine (9) CSBG/Economic Service staff.

Summary of Agency Performance

2009-2010

- 8% of Community Services and Economic Development Division Staff attended CAPLAW training in Savannah.
- 17% of Community Services and Economic Development Division Staff attended DCA LIHEAP Training in Bradenton.
- One (1) Community Services and Economic Development Division Staff member became a Certified ROMA Trainer.
- One (1) CSBG/Economic Service staff member became certified to provide TABE testing.
- 100% of Community Services and Economic Development Division Staff and 50% of subcontractors received Results Oriented Management and Accountability (ROMA) training from a certified ROMA Trainer.

Children and Family Support Services Division

- 100% of the Family Services Staff attended the Family Services Introduction Certification Training sponsored by FACA.
- 100% of the Children and Families Division participated in the Annual Pre-Service Training and In-Service Training.
- Two (2) Senior Management Staff attended the Program Governance Training sponsored by FHSA.
- Eleven (11) Children and Families Division Management Staff participated in the Region IV Conference, in Atlanta, GA.
- 100% of the ARRA Early Head Start Expansion Staff attended EHS Training sponsored by STG International in West Palm Beach, FL.
- Four (4) ARRA Early Head Start Expansion Management Staff attended the EHS National Orientation sponsored by ZERO to THREE in Leesburg, Virginia.
- Four (4) Children and Families Division Management Staff attended the Region IV Fiscal Management Conference in Atlanta, GA.
- Two (2) Children and Families Division Management Staff received CLASS Certification.
- 100% of the ARRA Early Head Start subcontractors received EHS Orientation/Training by the Children and Families Division Management Staff on Early Head Start Services.
- 100% of the ARRA Early Head Start subcontractor's classroom staff received training on Service Delivery by Mary Woodard, Early Head Start Consultant.
- The Children and Families Division developed a 2010-2011 Training & Technical Assistance Calendar for staff.
- Approximately 170 staff members attended in-service training throughout the school year.
- Educational opportunities were provided for teaching staff through the TEACH Scholarship Program and through federal training and technical assistance funding.
- One (1) Teacher completed her Bachelors Degree
- Five (5) Teachers were enrolled at the Indian River State College to meet the Head Start Act requirement by 2013.
- Two (2) Teacher Assistants were enrolled at the Indian River State College to meet the Head Start Act Requirements by 2011.

Summary of Agency Performance **2009-2010**

- Ten (10) Teacher Assistants/Caregivers Assistance obtained their National Child Development Associates (CDA).
- Two (2) Teacher Assistants completed the 120 hours toward their National Child Development Associates (CDA).
- Two (2) Teacher Assistants completed 75% of the required courses for their National Child Development Associates (CDA).
- Thirteen (13) Teacher Assistants are enrolled in the CDA or Degree Program.
- Six (6) teacher's assistants continue their progress towards obtaining their CDA or AA Degree.

Budget and Finance Department

- 100% of staff received fiscal management training at GMS Conference.
- 40% of staff received CAA Training at FACA.
- 40% of staff received grant preparation and grant administration training from Children's Services Council and the United Way of St. Lucie County.
- 20% of staff received Food Services fiscal training from Florida Department of Health.
- 20% of staff received Advanced Excel Training.
- 20% of staff received Head Start/ARRA Training.
- 20% of staff received Head Start fiscal training provided by Region IV Head Start Association.
- 20% of staff received fiscal training from Florida Department of Education.

Human Resources Department

- 100% of all ALPI staff received Benefits updates.
- 100% of all ALPI staff received annual performance evaluations.
- Human Resources implemented new hiring procedures that provided for Human Resources staff to make hiring decisions for all positions within the Agency.

Operations and Quality Control Department

- 33% of staff received CAA Training at FACA Conference

Devise A Plan Of Upward Mobility Within The Agency

The 2009-2010 plan of upward mobility within the agency goal continued focus was in the areas of provision of individual opportunities for creativity; ongoing opportunities for advancement; ongoing implementation of an incentive package connected with higher credentials; and,

Summary of Agency Performance **2009-2010**

rewarding employees based on demonstrated competency to move up in the Agency. Activities and positive outcomes included the following:

Community Services and Economic Development Division

- One (1) Client Services Specialist I was promoted to Client Services Specialist II.
- 42% of LIHEAP/Community Services staff were moved from temporary to permanent positions.

Children and Family Support Services Division

- One (1) Children and Families Division staff was promoted to a higher position (Family Services Worker was promoted to Family Partnerships Coordinator)
- 100% of ALPI staff received an incentive payment based upon satisfactory annual performance evaluations.
- Fourteen (14) Head Start and Early Head Start instructional employees received an increase in pay upon completion of the program development training.

Partnerships With Other Entities For More Efficient Service Delivery

The 2009-2010 partnership with other entities for more efficient service delivery goal continued focus in the areas of more exploration membership in community service organizations and aggressively seeking fundraising opportunities with banks and vendors; increase the funding base; taking advantage of a favorable political climate; working with those more inclined to support human service organizations; securing funding from non-traditional sources; diversifying funding sources; and applying for grants in a timely manner when money is available. Activities and positive outcomes included the following:



- CSBG and LIHEAP Programs subcontracted with twenty (20) different community organizations.
- ALPI Children and Families Division renewed the MOU with the Early Learning Coalition of St. Lucie and the East Coast Migrant Project to maintain compliance with the Head Start Act requirements.
- ALPI maintained the non-financial agreement with the Workforce Solution of St. Lucie to provide work experience to referred individuals.

Summary of Agency Performance

2009-2010

- ALPI maintained the Transportation Disadvantaged Coordination Agreement with Community Services of St. Lucie County.
- ALPI Children and Families Division selected staff attended the Treasure Coast Administration Conference.
- ALPI entered into a Sub-Contract Agreement with the Panhandle Area Education Consortium (PAEC) for the provision of employment and training (WIA-167) services in Quincy, Florida.
- Senior Management Staff continued to act as liaison with ALPI Regional Advisory Councils.
- Head Start and Early Head Start Directors continue to act as liaisons with the Head Start Advisory Council.
- ALPI maintained its partnership with Florence Villa Community Development Corporation.
- ALPI maintained partnership with Southwind Management.
- ALPI maintained partnership with the Collier County Housing Authority.
- ALPI maintained partnership with the Indiantown Non-Profit Housing.
- ALPI maintained partnership with the Lakeview Park Homeowners Association.
- ALPI Head Start continued a collaboration with the Ft. Pierce Housing Authority to maintain facilities for the Francina Duval and Garden Terrace Center
- Agency wide budget is \$22,352,850 for a 60% increase over 2008-2009 and 69.2% increase over 2007-2008.
- Following is a list of some of the increased funding levels for ALPI's Program/Projects:
 - ALPI received CSBG/ARRA grant for \$1,471,617.
 - ALPI increased its Adult Migrant Program (Workforce Investment Act – Part 167) funding to \$244,198.
 - ALPI became the interim LIHEAP Provider for Highlands and Hardee Counties.
 - ALPI received Emergency Shelter grant funds from United Way of Central Florida in the amount of \$5,000
 - The Children and Families Division increased Early Learning Coalition of St. Lucie County - Voluntary Pre-Kindergarten funding to \$788,703.58.
 - The Children and Families Division increased Early Learning Coalition of Polk County – Voluntary Pre-Kindergarten funding to \$59,303.00.
 - The Children and Families Division increased the Department of Health and Human Services Early Head Start Funding through the ARRA Early Head Start Expansion two-year project. First year increased by \$1,598,514.00.
 - The Children and Families Division increased the Department of Health and Human Services COLA Funding through the ARRA COLA (permanent/one-time). Funding increased by \$380,051.00.
 - One-Time Program Improvement Grant to the Department of Health and Human Services for \$210,720.00
 - ALPI conducted energy fairs throughout its LIHEAP Service area.
 - ALPI staff participated in a "work fair" in Palm Beach County.
 - CSBG/Economic Development Director staffed a booth at Legislative Day in Tallahassee.
 - ALPI continued to receive Foreclosure Mitigation Funds from the Florida Housing Finance Corporation.
 - The Children and Families Division received a donation of \$82,000.00 for Head Start from a non-public entity.

Summary of Agency Performance 2009-2010



ALPI and its staff actively partnered with the 2010 Census helping to ensure that even the hardest to count would be represented.



*ALPI partners with the innovative Progress Energy Neighborhood Energy Saver Program .
Pictured Third From Left: Deloris Johnson, ALPI CEO.*

Targeted New Areas of Expansion

The 2009-2010 Target for new areas of expansion continued focus was in the areas of more expanded programmatic thrusts; expansion of the service base; increase funding and seek funding from foundations; consultation with human service agencies in crisis in Florida when the opportunity presents itself; ongoing development of the LIHEAP program; increase the client base; secure more Port St. Lucie sites; increase the Head Start census; and continue to upgrade to new technology. Activities and positive outcomes included the following:

- Initiated a Summer Youth Work program in conjunction with the Polk County School Board "Summer Feeding" program, Boys and Girls Clubs, Big Brothers/Big Sisters, and Girls, Incorporated.
- The Children and Families Division expanded thru the ARRA Early Head Start Expansion Project, Early Head Start services in St. Lucie and Polk County to an additional 100 infants, toddlers, and pregnant women.
- The Children and Families Division, Head Start provided/offered a "Summer Enrichment Program" in St. Lucie and Polk County.
- Entered into LIHEAP subcontracts with various other organizations, as outlined below, to provide LIHEAP services to target populations.
 - Zions' Daughters of Distinction Ministries, Inc. (ZDOD), Ft. Pierce
 - Manna Ministries, Polk City
 - Frostproof Care Center, Frostproof

Summary of Agency Performance 2009-2010

- Other partnerships include:
 - Paramount Nails, Avon Park
 - Family Fundamentals, Lakeland
 - United Way of Central Florida, Inc., Highland City
 - Workforce of Volusia, Deland
 - Polk Works, Winter Haven
 - NBI - Truck Driver Training, Winter Haven
 - Ox School of Construction, Winter Haven
- Partnered with Florida Department of Education and the Panhandle Area Educational Consortium to provide Workforce Investment Act, Part 167 (Adult Migrant and Seasonal Farmworker Program) services to farmworkers in the Quincy area of the State.
- Became Interim LIHEAP Provider for Highlands and Hardee Counties.
- Expanded LIHEAP services through addition of new sites and subcontracts in areas including: Indiantown, Ft. Pierce, Hobe Sound, Clewiston, Haines City, Mulberry, Lake Wales and Waverly, Bradley, Jensen Beach, Port Salerno, and Stuart.
- Early Head Start maintained a waiting list of 20-30 children.
- Head Start maintained a waiting list of more than 40 children.
- On a monthly basis the Childcare Food Program (CCFP) provided an average of 35,165 meals (Breakfast, Lunch and Snack) to 777 children and 99 adults.
- Provided housing counseling assistance to 150+ homeowners.
- Provided Family Self-sufficiency Program services to 607 families through Community Services Block Grant (CSBG)/American Recovery and Reinvestment Act (ARRA) funding.
- Provide Family Self-Sufficiency Program services to 193 families through regular Community Services Block Grant (CSBG) Funding.
- Continued Family Self-Sufficiency Program through CSBG. During this period, 607 were enrolled into family self-sufficiency under the CSBG/ARRA Program and another 193 were enrolled into family self-sufficiency under the regular CSBG Program.
- Maintained Foreclosure Mitigation program through Florida Housing Finance Corporation. Provided mitigation services to 14 clients in various stages of foreclosure often resulting in modifications to their mortgages.
- Maintained housing assistance grant through Florida Non-Profit Housing and the Adult Migrant Program. These programs provided housing and emergency assistance to 256 and 177, respectively, farmworkers around the State.
- CSBG and LIHEAP Programs combined provided services to more than 12,234 families.
- The Children and Families Division increased client services to an additional 100 infants/toddlers and pregnant women thru the ARRA Early Head Start Expansion Project in St. Lucie and Polk Counties.



ALPI Family Self-Sufficiency Program Participant (Valerie Smart - pictured center) Receives FACA 2009 Self-Sufficiency Award. Pictured Left: William Holt, (ALPI Chairperson and FACA Chairperson) Pictured Right: Deloris Johnson (ALPI Chief Executive Officer)

Summary of Agency Performance **2009-2010**

- The Children and Families Division expanded Voluntary Pre-Kindergarten services to pre-school children in St. Lucie and Polk County to more than 325 children being served.
- Received Emergency Shelter grant from United Way of Central Florida. The grant will fund emergency housing assistance to a minimum of 5 families.
- Installed new HP ProLiant DL380 G6 Main Servers with 8 GB of memory for more efficient operation of the wide area network. This includes comparable upgrades for the data server and terminal servers.
- Subscribed to Barracuda Backup Service to provide full local data backup and offsite storage of data and software.
- Installed Barracuda Web firewall 310 which is a more advanced firewall designed to provide more thorough protection against Malware, Spyware and access control.
- Server software was upgraded to Windows Server 2008 SP2 with plans to upgrade to Windows 2010 when available on the market.

Enhanced Program Development For and Service Delivery to Children and Their Families

The 2009-2010 enhancement of program development for and service delivery to children and their families continued focus was in the areas of: making expansion contingent upon population changes; continue to create opportunities for academic success for children; continue to offer a Voluntary Pre-K program for the summer months; create more assistance for parents; include leadership development as early as the preschool classroom; move from a focus on service to an added focus on training (new skill development for clients); institute a Family Literacy Program; devise strategies to help clients become upwardly mobile; help clients with upward mobility in the job market; create new programs based on market trends and the needs of the community (for example, a Certified Nursing Assistant Program); and, use overall changes in social services/child care to increase service delivery to the Head Start Program. Activities and positive outcomes included the following:



- 72 parents of children enrolled in the Head Start/Early Head Start program received/obtained their High School Diploma/GED.
- ATEC was approved to offer Home Health Aide and Phlebotomy classes in Volusia County.
- ALPI began development of a new curriculum for Home Health Aide and Phlebotomy training at its ATEC site.

Summary of Agency Performance 2009-2010

Other Community Services and Economic Development Activities

- Served 12,786 families with 38,927 family members
- 197 persons were unemployed and obtained a job
- 31 persons were employed but obtained an increase in income
- 173 persons obtained pre-employment skills
- 59 persons completed a GED
- 348 persons completed some form of post-secondary education
- 152 persons received housing counseling
- 39 persons received before/after school care or childcare for their children
- 19 persons received access to reliable transportation through bus tokens or automotive repairs
- 34 persons received healthcare assistance such as employment physicals
- 5,001 families received LIHEAP Home Energy Assistance
- 4,260 families received LIHEAP Summer Crisis Assistance
- 5,018 received LIHEAP Winter Crisis Assistance
- 16 persons received emergency food vouchers
- 207 families received non-LIHEAP energy assistance
- 80 families received assistance with their water bills
- 270 families received rental assistance
- 39 persons received clothing assistance
- 9 families received foreclosure mitigation assistance

Other Children and Family Support Services Activities

- 927 families received Head Start/Early Head Start services
- 579 of the parents were employed
- 83 of the parents were enrolled in some form of Job Training
- 74 of the families received some form of Emergency Assistance
- 179 of the families received assistance with housing
- 57 family members were enrolled into "English as a Second Language"
- 23 of the families received assistance in obtaining child support payments
- 30 of the parents received Parenting Education



Graciela Gracia-Munoz and her daughter, Mireya Munoz, are two graduates of Frostproof CDC, making them "Two Generations" of successful, ALPI Head Start kids!



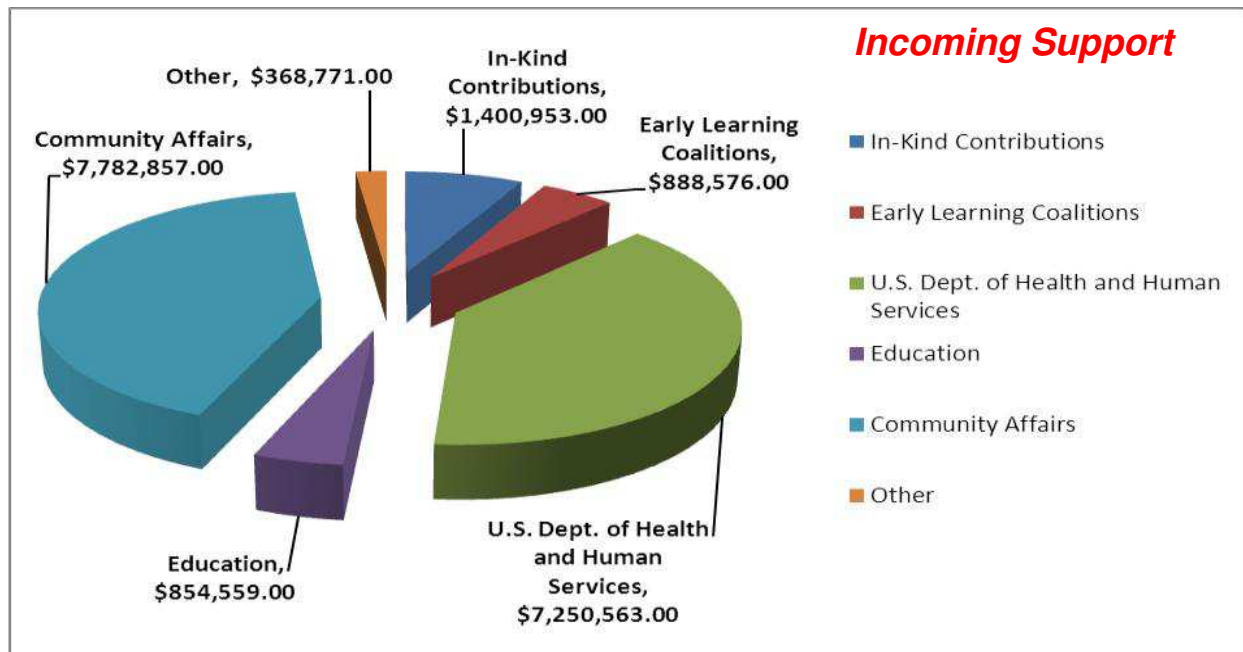
George W. Truitt Family Services Center encourages parent participation in their children's education at the beginning of every school year through its Parent Orientation and throughout the year via other activities.



ALPI's Certified Home Health Aide Program awards over 15 diplomas to students successfully completing the program.

Statement of Activities

Support and Revenue



	<u>2010</u>	<u>2009</u>
Expenses:		
Program Services		
Child Development	822,880	1,020,214
Food	646,901	537,051
Headstart	7,379,643	6,140,761
Social Services	2,154,041	1,430,298
Employment and Training	276,573	178,939
Energy	<u>5,693,274</u>	<u>2,947,554</u>
Total Program Services	16,973,312	9,231,814
Support Services:		
General Administration	<u>1,120,088</u>	<u>1,120,926</u>
Total Expenses	<u>18,093,400</u>	<u>13,375,743</u>
Decrease in Unrestricted Net Assets	(452,879)	(235,835)
Unrestricted net assets, beginning of year	<u>2,174,116</u>	<u>2,409,951</u>
Unrestricted net assets, end of year	<u>2,626,995</u>	<u>2,174,116</u>

Statement of Financial Position

Current Assets	2010	2009
Cash and cash equivalents	1,856,536	889,211
Accounts Receivable, net	620,683	382,019
Prepaid Expenses	<u>71,281</u>	<u>53,432</u>
Total Current Assets	2,548,500	1,324,662
Property and equipment, net	1,982,182	1,753,937
Refundable Deposits	<u>11,491</u>	<u>11,491</u>
Total Assets	<u>4,542,173</u>	<u>3,090,090</u>
<u>Liabilities and Unrestricted Net Assets</u>		
Current Liabilities		
Accounts Payable	974,248	243,229
Refundable Advances	445,174	273,647
Accrued Expenses	495,756	359,173
Current portion of obligation under capital lease	<u>0</u>	<u>39,925</u>
Total Current Liabilities	1,915,178	915,974
Unrestricted Net Assets	<u>2,626,995</u>	<u>2,174,116</u>
Total Liabilities and Net Assets	<u>4,542,173</u>	<u>3,090,090</u>

Corporate Membership

The tri-level Corporate Membership structure of The Agricultural and Labor Program, Inc. was adopted by the Board of Directors in September 1992. The levels of Corporate Membership are divided into the following classes:

- ***CORPORATE MEMBERS*** - *Advisory Council Members, Head Start Policy Council Members, and At-large Members. All Members in this class have voting rights pertaining to all applicable ALPI Corporation and Head Start matters.*
- ***ASSOCIATE MEMBERS*** - *All clients, volunteers, and other interested parties. All members in this class have voting rights pertaining to all ALPI Annual Corporate Meeting matters.*
- ***EMPLOYEES*** - *All ALPI current employees. All members in this class do not have voting rights pertaining to any ALPI Corporation matters.*

All persons interested in becoming a member of the ALPI Corporation must complete a Corporate Membership Application and must have a valid Corporate Membership Card in order to be eligible to vote and to be eligible to serve on the ALPI Advisory Council or the ALPI Board of Directors.

The ALPI Membership Committee conducts an Annual Membership Drive during the fall of each year. Membership applications, however, will be accepted throughout the year.

Please call The ALPI Central Office (1-800-330-3491) for additional information.

Corporate Application

The Agricultural and Labor Program, Inc.
P.O. Box 3126
Winter Haven, FL 33885

Name _____
(Last) (First) (Middle Initial)

Mailing Address _____
(Street No./P.O. Box)

(City, County, State, Zip Code)

S.S. # _____ Home # () _____ - _____ Business # () _____ - _____

Race: [] Black [] White [] Hispanic [] Other Marital Status: [] Married [] Unmarried (single, divorced, widowed)

Household Size _____ Yrs. of Education _____ Occupation _____ Yrs. on Job _____ Yrs. in Profession _____

Registered Voter: [] Yes [] No Able to attend nights/weekends meetings: [] Yes [] No

Applicant's Signature _____ Date _____

*Annual Recruitment is conducted January through August. All membership cards will be mailed in the month of September.
Membership Applications received after August will be mailed in September of the following year.*

I certify that this application has been reviewed by the Regional Advisory Membership Committee.

Regional Advisory Chairperson _____ Date _____

(Official Use Only)

The Agricultural and Labor Program, Inc.

Regional Applicant resides in [] Central [] Eastern [] Northern [] Southern

We certify that this application has been reviewed by the Board Membership Committee

Chairperson _____ Vice Chairperson _____

I.D. Number _____ Date Approved _____

Contact Information

CORPORATE OFFICE

P.O. Box 3126
Winter Haven, Florida 33885
(863) 956-3491
(863) 956-3357 Fax
Admin@ALPI.org

Website: www.alpi.org

Executive Office

Deloris Johnson,
Chief Executive Officer

ADMINISTRATION & OPERATIONS QUALITY CONTROL DIVISION

Operations and Quality Control

Twila Smith, Dir.
Extension 204
TSteward@ALPI.org

Budget and Finance

Norris Ann Roland, Dir.
Extension 210
NARoland@ALPI.org

Human Resources

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LIHEAP/Community Services

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CHILDREN AND FAMILY SUPPORT SERVICES DIVISION

Eastern Region Administration Office

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Early Head Start/Head Start Delegate/Child Development

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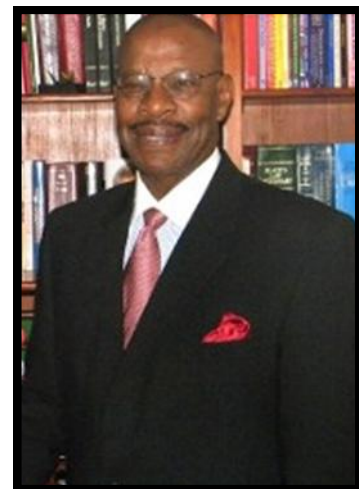
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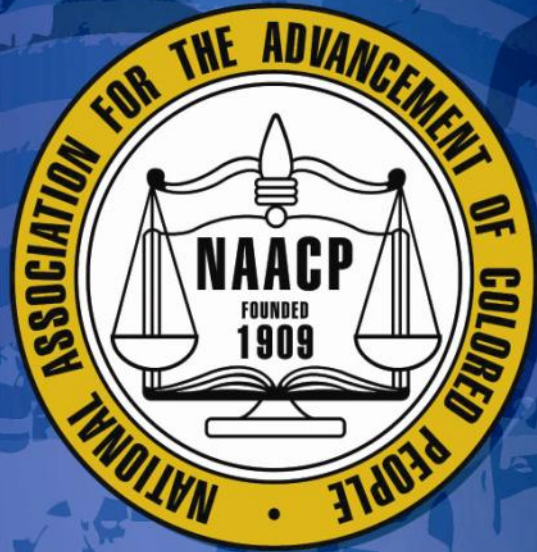
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