

2007 Annual Corporate Meeting and Luncheon

Acknowledging the Past



and Building the Future

January 27, 2007

Chain O' Lakes Complex • Winter Haven, FL

The Agricultural and Labor Program, Inc.

The Agricultural and Labor Program, Inc. (ALPI), headquartered in Winter Haven, Florida, is an IRS certified 501(c)(3) private, nonprofit organization. The Agricultural and Labor Program is a direct descendent of The Agricultural and Labor Project, established in 1968 by the Coca-Cola Company to improve the quality of life for farm workers in their Florida citrus operations. Today, ALPI serves the total spectrum of socially and economically disadvantaged children and families throughout Florida.

In the early 70's, the organization made available child care services to the children of migrant and seasonal workers when no other service providers were available to meet the child care needs of these families. Since the late 70's, ALPI has continued to operate as the Central Agency for Subsidized Child Care Services that provides child care for as many as 6,000 children per year!

Over the years, a vast network has been established by ALPI. This network is comprised of agencies, churches, organizations and private groups and/or individuals whereby some provide direct financial assistance, others distribute applications for services. Partnerships and collaborative efforts between ALPI and the communities we serve are crucial to the success of service delivery.

In the years since its inception, The Agricultural and Labor Program, Inc. has continued to grow and to expand efforts to assist those persons that the organization was chartered to serve. *This effort is continuous and will exist as long as there are persons needing services.*

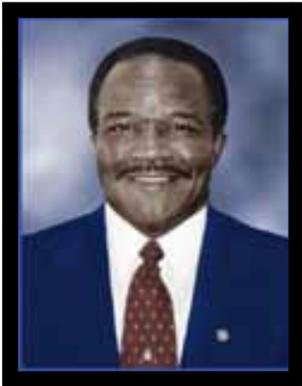
***ALPI's First
Intake Center***



***St. Lucie County,
Florida - 1968***

Message from the ALPI Board Chairperson

**WELCOME COMMUNITY LEADERS,
FRIENDS, STAFF AND CORPORATE MEMBERS!**



It is with great pleasure that I acknowledge the presence of so many of ALPI'S wonderful supporters. On behalf of the Board of Directors I welcome you to our **38th Annual Corporate Meeting and Luncheon**.

Over the years we have strived to provide our clients with the necessary financial guidance and professional support to empower them toward self-sufficiency ... self-sufficiency for a lifetime, not just a day. Thanks to the steadfast leadership of our Chief Executive Officer, Deloris Johnson, we have remained true to our mission by providing over 100 million dollars worth of services to thousands of children and families, enabling them to escape the grasp of poverty. ALPI will not hesitate, stop or slow down in making sure that the lives of those we serve are changed as a result of providing critical services, truly making a difference in people's lives.

The ALPI Board is committed to its fiduciary duties, striving toward faithful stewardship of all we have been entrusted with. I wish to thank Deloris Johnson, our committed Chief Executive Officer, her staff, our friends, volunteers, corporate members, business partners, community leaders from around the State of Florida, and the powerful Board of Directors, for a job well done. It is because of everyone's contributions, support, and determination that we are able to continue making a difference in our communities.

Your presence here today confirms the effectiveness of what community service is all about. Without your continued support, we would not be where we are today.

Sincerely,

William Holt

William Holt
ALPI Board Chairperson

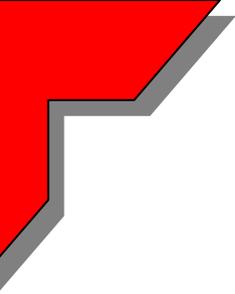
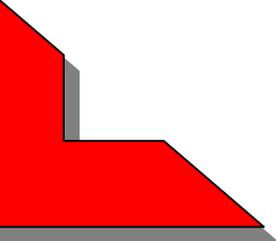


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Greetings

WINTER HAVEN *The Chain of Lakes City*

Office of the Mayor

January 16, 2007

Deloris C. Johnson, CEO
ALPI Children & Family Support Services
300 Lynchburg Road
Lake Alfred, FL 33850-2578

Dear Ms. Johnson:

As Mayor of Winter Haven, I support the Mission Statement of the Agricultural and Labor Program, Inc. (ALPI) – to propose, implement, and advocate developmental and human service delivery programs for the socially and economically disadvantaged children and families and farm workers.

In "helping people to help themselves," ALPI continues to make a significant difference in our community by meeting needs of those less fortunate.

It is my special pleasure to extend a most cordial welcome to those attending the 38th Annual Meeting and Luncheon of the Agricultural and Labor Program, Inc. I send best wishes and encouragement for your continued success.

Sincerely,



Nathaniel Birdsong, Jr.
Mayor

:bjm

P.O. Box 2277 • Winter Haven, FL • 33883-2277
Telephone: 863.291.5600 Fax: 863.298.5293 • www.mywinterhaven.com

Greetings

January 19, 2007



Deloris C. Johnson
Chief Executive Officer

Corporate Office:
300 Lynchburg Road
(formerly 7307 Lynchburg Road)
Lake Alfred, Florida 33850-2570
(863) 956-3491
Toll Free: 1 (800) 330-3491
Fax: (863) 956-3357
E-Mail: admin@alpi.org

ADMINISTRATION & COMMUNITY SERVICES DIVISION

ADMINISTRATION SERVICES

Budget & Finance
Human Resources
MIS/Computer Operations

COMMUNITY SERVICES

LIHEAP Services
Service Areas: Collier, Glades, Hendry, Martin & St. Lucie Counties

Housing Counseling Services
Service Area: Polk County

Farmworker Emergency Services
Service Area: Statewide

Training and Employment Services
Service Area: Volusia County

ALPI TECHNICAL EDUCATION CENTER
Service Area: Volusia County

JOB OPPORTUNITIES FOR LOW INCOME INDIVIDUALS (JOLI)
Service Area: Polk County

CHILDREN AND FAMILY SERVICES DIVISION

Head Start Services
Service Areas: Polk and St. Lucie Counties

Child Care Food
Service Areas: Polk (Frostproof) and St. Lucie Counties

Child Care
Service Areas: All Child Care and Head Start Service Areas

Early Head Start Services
Service Area: St. Lucie County

Eastern Region Administration Office:
720 Delaware Ave.
P.O. Pierce, FL 34950
(772) 466-2631
Toll Free: 1 (800) 791-3099
Fax: (772) 464-3035



An Affiliate of Community Action Partnership

On behalf of The ALPI Southern Regional Advisory Council, I would like to welcome you to our 38th Annual Corporate Meeting & Luncheon held on this 27th day of January, 2007.

It is during this time, that the ALPI take the opportunity to bestow our gratitude and appreciation to our many contributors for their continued support of the ALPI Organization. It is through their generosity that the ALPI has been able to provide "a constant flow of community services" to children and families throughout the State of Florida for the past thirty-eight (38) years..

The Southern Regional Advisory Council is one of four advisory councils (Central, Eastern, & Northern) that serves the ALPI Organization through an advisory capacity. The councils were formed in local communities to assist the ALPI Board in its efforts to stay abreast of the needs and concerns of its' service communities.

In closing, I would like to personally welcome each of you to visit our website @ www.alpi.org and become familiar with the many services that ALPI provides within your communities.

Sincerely,

A handwritten signature in black ink that reads "Terry Wellington".

Terry Wellington, Chairperson
Southern Regional Advisory Council

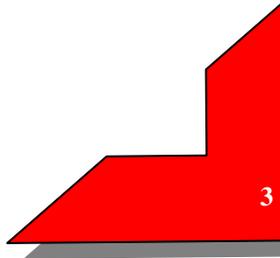
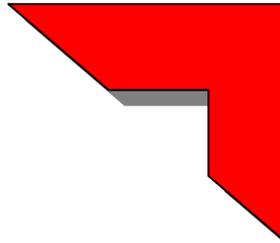
PROGRAMS AND SERVICES ARE FUNDED IN PART BY:



City of Ft. Pierce, County of St. Lucie, Department of Education, Adult Migrant Division, Florida Department of Health, St. Lucie County School Board, Youth and Family Alternatives, Workforce Development Board of Flagler and Volusia Counties and Early Learning Coalition of St. Lucie County, Inc.

THE AGRICULTURAL AND LABOR PROGRAM, INC. — PROVIDING A CONSTANT FLOW OF COMMUNITY SERVICES SINCE 1968
AN EQUAL OPPORTUNITY EMPLOYER

Greetings



Guest Speaker



Linnes Finney, Jr. has spent the last 24 years building an exemplary career in the legal profession. He is a partner with the Stuart, Florida law firm of Gary, Williams, Parenti, Finney, Lewis, McManus, Watson & Sperando, one of the nation's most distinguished, and his practice areas are Personal Injury, Product Liability, Commercial Litigation, Police Misconduct, Medical Malpractice and General Civil Litigation.

Mr. Finney was recently (August 2006) inaugurated as the 64th President of the National Bar Association, the nation's oldest and largest bar association of color. The organization's network exceeds 40,000 African-American judges, lawyers, educators and law students. As president, Mr. Finney has elected a theme of, "National Bar Association – Carrying the Torch, Leading by Example," wherein he will assure that the organization continues to illuminate the path to an independent judiciary, provide the fair administration of justice as well as equal access to the legal system, expand the pipeline to the legal profession, and urge economic opportunities for all.

A native Georgian, Mr. Finney earned his B.S. from Georgia Southern University and his J.D. from the University of Florida (UF) in 1982. His passion for the legal profession began early in his career, which was evidenced by him serving as President of the Black Law Students Association while a student at UF. He later earned the UF College of Law Student Leadership Award. Since that time, Mr. Finney has consistently given of himself by carrying out leadership and membership responsibilities with an array of organizations, including the Academy of Trial Lawyers of America, the Florida Academy of Trial Lawyers, Kappa Alpha Psi Fraternity, the Fort Pierce Teen Center Advisory Council, Alpha Health Services, Inc., the Fort Pierce Housing Authority Family Self-Sufficiency Program Coordinating Committee, the Florida Association for Community Action (FACA), and the Alcohol Drug Treatment Center. Further, Mr. Finney is a member of the Florida Bar Association and past chairman of Judicial Nominations and Procedures Committee. He also served on and served as chair of the judicial nominating committees for the Florida Supreme Court (1996-2000) and the 19th Judicial Circuit (1992-1996).

Mr. Finney is greatly involved in his profession, and he is known as one to give of himself in many capacities to help further the cause of justice. He is a life member of the NAACP and the Kappa Alpha Psi Fraternity, Inc. He is a board member and trustee of the United Way of St. Lucie County, and a recent recipient of this organization's Community Impact Award. In addition, he has also served on the Agricultural and Labor Program, Inc.'s Board of Directors. Mr. Finney's other awards and honors include the Florida Bar, Pro Bono Service Award; the Agricultural and Labor Program, Inc.'s Robert Bryant Award; and Florida Head Start Association and Region IV Head Start Association's Humanitarian of the Year.

Mr. Finney is actively involved in his church, St. Paul African Methodist Episcopal Church in Fort Pierce, FL, where he has been a part of the Steward Board for more than 15 years. He has also served as a youth mentor at the church. Mr. Finney is married to Sonya Finney, and they are the proud parents of Chase and Clayton.

Special Thanks

2006 Board of Directors

William Holt, Chairperson
David Walker, Vice Chairperson
Josephine Howard, Secretary
Christine Samuel, Treasurer
Glaister Brooks, Parliamentarian
Katie Clarke

Tammy Combs
Patricia Gamble
Marjorie Gaskin
Sophia Harris
Marva Hawkins
Vernon McQueen

Grace Miller
Lester Roberts
Kerry Skurtu
Terry Wellington
Arabell Wiggins (Board Emeritus)
Velma H. Williams

2006 Regional Advisory Councils

Central

Louvenia Crumity
Ernestine Davis
Betty Doles
Clora Dubose

Patricia Gamble
Clarence Grier
Sophia Harris
Emma Hymes

Lillie Jackson
Viola Le'one
Johnnie McNair
Julia Miller

Jacqueline Rentz
Helen Rowe
Johnnie Thomas
Ruby Willix

Arabell Wiggins
(Honorary Member)

Eastern

Frances Cooper
Dexter Francis

Marjorie Gaskin
Constance Griffin

Eddie Mae Hill
William Holt

Vivian Mitchell
Fannie Moore

Phyllis Nicholas
Gena Spivey

Southern

Pamela Allen
Trudy Beverly
Joslyn Burt
Katie Clarke

Jacqueline Daniels
Sharonda Dunlap
Annette Jones
Bernice Lopez

Pearlie Lowery
Lester Roberts
Annie Robinson
Arletha Sims

Gregory Wade
Terry Wellington

Northern

Constance Anderson
Sylvia Bodison
Almelia Brown
Irma Cooper

Sandra Gaines
Charles Harris
Josie Harris
Lenton Harris

Marva Hawkins
Arthur Holley
Rosemary McDonald
Linda Medlock

Thelma Mike
Grace Miller
Renay Oliver
Evelyn Seabrook

Charlie M. Wilder
Willie Williams

Head Start/Early Head Start Policy Council

Tayla Baron
Tammy Combs
Inell Erskine
Cari Gage
Sheena Glenn
Erika Hernandez

Takisha Jones
Jacinta Lyde
LaShune Norwood
George Porter III
Mildred Towns
Shantay Williams

Community Reps.
Glaister Brooks
Jonathan Long, Sr.
Delana Barnes-Noble
David Washington

Policy Council Alternates
Ronald Barron
Angela Hogan
Sharna Lassiter
Madeline Lopez
Sherika Martins

Veronica Mitz
Ruth Ortiz
Janet Santiago
Tammy Saunders
Jason Warren
Janell Yearby

Highlights - Regional Advisory Councils

SOUTHERN REGION The Southern Regional Advisory Council, one of four regional councils, was established via the ALPI Articles of Incorporation to serve as advisors for the ALPI Board of Directors. This past year's accomplishments include: participation at the ALPI 2006 Annual Corporate Meeting; witnessed the presentation of the Board of Directors Volunteer Awards to Katie Clarke, Lester Roberts, and Terry Wellington; participated at the ALPI 2006 Annual Family Picnic held in Orlando; reorganized the council to seat up to eighteen members; organized a "Day of Relaxation" activity as a fundraiser; planned distribution of 10 holiday baskets for Thanksgiving and Christmas; witnessed the appointment of Lester Roberts to the ALPI Board of Directors' Executive Committee; witnessed the installation of Katie Clarke, Lester Roberts, and Terry Wellington to serve on the 2006 ALPI Board of Directors; coordinated and served breakfast and lunch to the youth in Frostproof via the summer feeding program. The Council's annual meeting was again a big success this year with very high attendance. The theme was: An Informed Healthy Community. Keynote Speaker was Rolando Prohenza, a WellCare Benefits consultant. Officers were elected as follows: Terry Wellington, Chairperson; Katie Clarke, Vice-Chairperson; Jaqueline Daniels, Treasurer; and, Annie Robinson, Secretary.

NORTHERN REGION The 2006 year started off with Orientation for the Council members by staff liaison, Joan Turner. The theme for the Orientation was "People Power". Programs and activities stemmed around numerous partnerships, such as the Department of Children and Families and Central Florida Literacy. With the assistance of the Volunteer Florida Foundation, ALPI was able to repair 8 homes and pay for three mortgages, all as a result of recent hurricanes and storms causing damage and unemployment. The Northern Region was also active in working toward the approval of ALPI's Technical Education Center (ATEC) by the State of Florida. A quilting committee was established and an ALPI Quilt raffled to raise funds. Three-hundred turkeys were given out to Pierson, FL and surrounding communities for the Thanksgiving and Christmas holidays. The Council also prepared and published "A Family Survival Guide." Toys for Tots do-

nated toys that were given to more than 300 children. Collectively, the Council members donated in excess of 2,160 volunteer hours. Officers were elected as follows: Grace Miller, Chairperson; Charlie Mae Wilder, Vice-Chairperson; Marva Hawkins, Treasurer; and, Constance Anderson, Secretary.

CENTRAL REGION The Council had the privilege of hosting the 2006 ALPI Annual Meeting, during which council member, Betty Doles, received the ALPI Outstanding Service to ALPI Award. The Council was one of the host sponsors of the Winter Haven Juneteenth Celebration with Florence Villa Community Development, during which Assistant Public Defender Renee M. Reid taught and trained on the subject of "Restoring Voting Rights to the Convicted." The Council met 6 times during 2006 to consider their role in carrying out the ALPI mission, an on-going venture. Officers were elected as follows: Johnnie McNair, Chairperson; Louvenia Crumity, Vice Chairperson; Sophia Harris, Treasurer; Josephine Howard, Secretary; Jacquelyn Rentz, Assistant Secretary; and, Clarence Grier, Parliamentarian.

EASTERN REGION The Eastern Region Advisory Council continued to make a difference in the community this past year. For the most part, the goal was to focus on providing funding for the Arie Lou Perkins Scholarship.. The Arie Lou Perkins Scholarship was set up by the Eastern Region Advisory Council to award \$500.00 scholarship annually to low income students in St. Lucie, Martin, Indian River or Okeechobee Counties. It was decided that the Council would attempt to award three scholarships in 2007. Fundraising events included a fish-fry and a garage sale, both of which were very successful. The 2006 Annual Meeting was held at Chester A. Moore Elementary School in Ft. Pierce, FL. The keynote speaker for the meeting was ALPI Board of Directors Vice-Chairperson, David Walker, Esq. Officers were elected as follows: William Holt, Chairperson; Constance Griffin, Vice-Chairperson; Phyllis Nicholas, Treasurer; Fannie Moore, Parliamentarian; and, Eddie Mae Hill-Roseway, Secretary.

ALPI's Circle of Friends

Claroy and DeLora Campbell
Francis Cooper
Kay Harris Fields
Fields Equipment Company
Bennie, Jr. and Mary Gloster
Deloris Johnson
Lorenzo Laws, LUTF (Laws & Associates, Inc.)
James H. Lowe, CCAP
Wilbert McTier
Poppell Insurance, Inc.
Mercy M. ROSS (Ross Small World Child Care)
Alyse Hopkins Snell
Mattie M. Streeter
Mrs. George W. Truitt
Dr. Lottie S. Tucker
Leroy and Clemmie T. Williams
Freddie and Elizabeth Young

ALPI Corporate Partners

ING Financial Services
Haines City Branch of the NAACP-5150
Myers and Wilson, Inc.
New Beulah Missionary Baptist Church
Poppell Insurance, Inc.
Progress Energy Florida
Tedder, James, Worden & Associates, P.A.

Special Mention

Special thanks to the ALPI Board of Directors for your tireless fundraising and personal financial contributions throughout this past year and to the following for your generous contributions and continued support of ALPI :

Mrs. George W. Truitt
Mr. and Mrs. Clayton T. Worden

Staff Service Awards

5 Years of Service

Tekelia Brooks
Rosalind Coote
Gerald Lewis
Claudia Segura

Dana Clayton
Linda Delince
Tiffany Owens
Alisa Thornton

Helen Clayton
Josephine Knight
Inez Miller
Marcia Walker

Sheila Cuker
Charlene Leonard
Brenda Rancy
Jewel Whitehead

10 Years of Service

Sarah Whyllly Brooks

Donita Bronson

Elnora Hall McNair

Patreece Vaughn

15 Years of Service

Yvonne H. Parham

20 Years of Service

Gary Clark
Twila Steward Smith

Stan Dixon
Vivian Cooper Walker

Donna Hammond

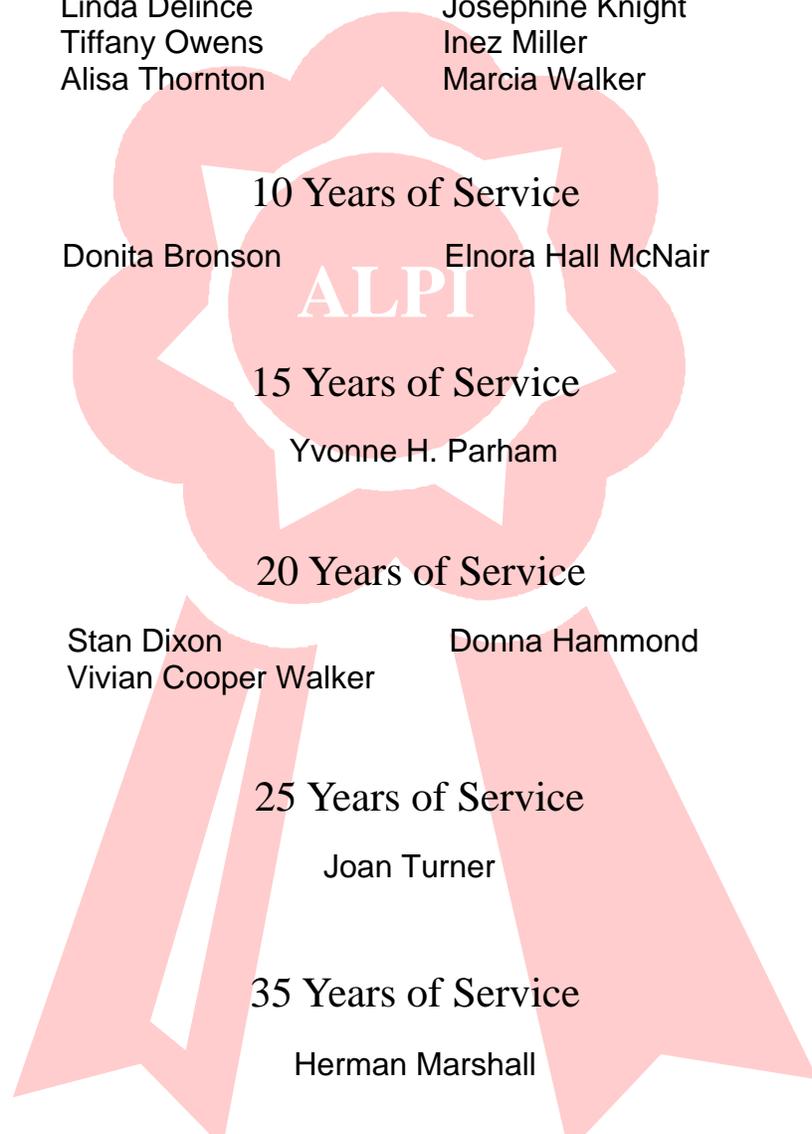
Iris Rivera

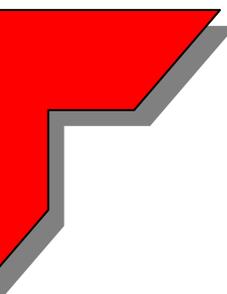
25 Years of Service

Joan Turner

35 Years of Service

Herman Marshall





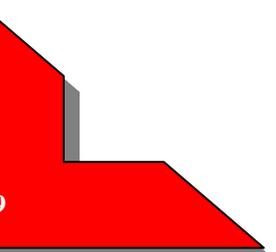
2006 Board of Directors Closeout Meeting

Annual Corporate Membership Business

Agenda

Saturday, January 27, 2007

11:15 a.m. - 12:00 p.m.

- | | | |
|-------|--|-----------------------------------|
| I. | Call to Order | William Holt, Board Chairperson |
| II. | Invocation | Patricia Gamble, Board Member |
| III. | Acknowledgements
Regional Advisory/Policy Council | Vernon McQueen, Board Member |
| IV. | Adoption of Minutes | Josephine Howard, Board Secretary |
| V. | Annual Financial Report | Christine Samuel, Board Treasurer |
| VI. | Annual Report | William Holt, Board Chairperson |
| VII. | New Business:
Introduction of 2007 Board of Directors | Deloris Johnson, CEO |
| VIII. | Adjournment | William Holt, Board Chairperson |
- 

Annual Corporate Meeting Luncheon and Board Installation

12:00 noon - 2:30 p.m.

Mistress of Ceremonies - Queen Townsend (Ft. Pierce, Florida)

Presentation of Colors..... American Legion - Post 201, Winter Haven, FL
Musical Selection Jewett Academy School of the Arts, Winter Haven, FL
Deven Foster, Lakeland, FL
Invocation..... Lester Roberts, Board Member, Lakeland, FL
Welcome Sophia Harris, Board Member, Lakeland, FL
Occasion Grace Miller, Board Member, Orlando, FL
Musical Selection Deven Foster, Lakeland, FL
Message from the Chair..... William Holt, Board Chairperson, Vero Beach, FL

LUNCH

Introduction of Keynote Speaker..... Josephine Howard, Board Member, Haines City, FL
Keynote Speaker Linnes Finney, Jr., Esq.
President of the United States National Bar Association
Special Recognition Marjorie Gaskin, Board Member, Ft. Pierce, FL
Presentations & Awards/Chairperson's Award Deloris Johnson, CEO, Lakeland, FL
William Holt, Board Chairperson
Board Installations..... William A. Sweat, Esq., Sweat & Reed, PA, Lakeland, FL
Closing Remarks..... William Holt, Board Chairperson
Deloris Johnson, CEO



A Snap Shot of . . .

Service Delivery Strategies & Significant Outcomes

The Plan

During this past year, the Agricultural and Labor Program, Inc. (ALPI) completed year five of its five-year plan. We are pleased to report that the majority of the goals identified in the Strategic Plan for 2001-2006 have been successfully addressed. The annual accomplishments herein are an affirmation that ALPI remains focused on its mission *to propose, implement and advocate developmental and human service delivery programs for the socially and economically disadvantaged; children and families; and farm workers.*

The mission statement for ALPI has not changed, neither have our efforts to build on the concept of collaborative, community partnerships for the betterment of the people served and to further reflect the specific vision for integrated services throughout all programs. By working together in partnership, internally and externally, in a planned, coordinated and collaborative manner, limited resources can be shared or enhanced. Staying the course has resulted in some significant outcomes in spite of adverse challenges regarding funding cuts and increased needs.

Our vision to date has not changed - we, at ALPI, are resoundingly committed to: addressing individual, family, and community needs, providing quality integrated services delivered in partnership with local service providers and promoting the health and well-being of children and their families, and providing support and services to assist individuals to become self-sufficient.

The community assessment conducted in 2001 and 2003 continued to strengthen and reaffirm the vision over the past 38 years. Systematic planning, initiative, creativity and even risk taking continue to be the keys to forming and nurturing partnerships and developing strategies for successful service delivery systems.

In 2001 ALPI adopted the ROMA (Results Oriented Management and Accountability) concept and the six (6) National Goals and Outcome measures to address all aspects of the ALPI's organizational structure, the processes to ensure efficiency, effectiveness, quality, individual staff potential, and the mission of the agency over a period of five years. The Goals organized in 3 focus areas were adopted in congruent with the Agency's Mission Statement, the results of the Community Assessment, contractual requirements, internal and external reports, and input from the Board of Directors, Head Start Policy Council, staff community partners, program participants/clients, etc. The goals are as follows:



Clients and Family Goals

- Goal 1** Low-Income people become more self-sufficient

- Goal 6** Low-Income people, especially vulnerable populations, achieve their potential by strengthening family and their support system



Community Goals

- Goal 2 Conditions in which low-income people live are improved
- Goal 3 Low-Income people own a stake in their community



Agency Goals

- Goal 4 Partnerships among supporters and providers of services to low-income people are achieved
- Goal 5 Increase agency capacity to achieve results



How Did We Do . . . In 2005 - 2006

During the 2005-2006 program year, The Agricultural and Labor Program, Inc., received grant funding from federal, state, local, and corporate funding sources to continue efforts in providing assistance and services to migrant and seasonal farm workers, the rural poor and disenfranchised children, youth and families.

The level of funding received for ALPI administration and program service delivery is more than 10 million dollars. The funding sources enabled the ALPI Organization to realize continuous growth and some very significant gains in a variety of program service delivery efforts.

The following is a snap shot of significant service delivery outcomes for the program service delivery period ending June 30, 2006.

 Completed the Hurricane Disaster Recovery activities to realize minimal loss in program service delivery activities; all corrections in the program management areas identified during the Head Start follow-up monitoring review were completed and approved by the regional office; successfully upgraded the agency's computer software/hardware system; and secured funding to maintain agency service delivery activities, employee benefits and cost of living increases.

 Successful planning and implementation of the Board's bi-monthly meetings schedule insuring that all meetings were held as planned with a certified quorum documented; successful establishment and ongoing functioning of the Board committees to advance program planning, board development, and financial management activities; facilitated a 3rd consecutive year "Unqualified Audit"; and maintained employment opportunities for over 200 individuals in the agency's direct service delivery areas.

Other significant direct service delivery accomplishments include the following:

Children and Family Services (*Head Start*) & Child Development Services

ALPI continued to move forward during the 2005-2006 program year in its quest to maintain and identify both monetary and in-kind resources to fund and support services delivery and agency capacity building activities. The resources provided included local, state, federal and various corporate funding sources, including United Way, U.S. Department of Health and Human Services, Florida Department of Education, Health and Community Affairs, as well as local partnerships with county and city government. All played a significant role in the provision of in-kind resources that have enabled the ALPI organization to continue maintaining a cost effective service delivery system.

CLIENTS SERVED

Children:	785
Families:	716
Children with Disabilities:	74

TOTAL VALUE OF SERVICES

Funding Sources Support:	\$ 4,862,001.00
Local In-kind. Match support:	\$ 1,215,500.00

EARLY CHILDHOOD DEVELOPMENT AND HEALTH SERVICES

Education and Early Childhood Development - Five of the seven directly operated Head Start centers are serving Voluntary Pre-K children. The Voluntary Pre-K program is an extended day program that promotes emergency literacy for preschoolers that are four years of age. The following percentages represent children's scores in the advanced range:

Approaches to Learning	76%	Mathematics	65%	Language and Learning	78%
Creative Arts	78%	Physical Health & Development	98%	Nature and Science	45%

NRS - The Head Start **National Reporting System** activities were conducted for the 2005–2006 program year. All kindergarten eligible children were screened using the Peabody Picture Vocabulary Test (PPVT), letter naming, early mathematics, and PreLAS activities. The final ALPI Head Start NRS report for the 2005-2006 program year included:

	ALPI Program Score	National Score
English Language Screener	93%	89%
Vocabulary	67%	67%
Letter Recognition	66%	57%
Early Math Skills	70%	68%

Health Services - Collaborated with the Health Services Advisory Committee, volunteers, and our Community Providers to meet the 45 / 90 day screening mandate for 691 Head Start and 36 Early Head Start Children. Of those screened it was determined that 151 children needed medical follow-up. Also collaborated with physicians and specialists to ensure that parents were supported in the follow-up plan to meet their children's medical needs. The 151 children needing medical follow up consisted of: Anemia (69), Asthma (79), High Lead Level (1), and Vision (2).

Dental: Expanded partnership with Indian River Community College to provide screenings and preventive dental care for ALPI Head Start children through a community grant initiated by the college dental department. The total number of children that received dental services were as follow: 707 children were screened, of which 137 needed treatment, and 27 received preventive dental care services.

Nutrition: During the 2005-2006-program year, we embarked on the challenge of the childhood obesity/overweight for the 124 children that were diagnosed as being overweight by the Head Start Nutritionist. We worked with parents by providing nutritional workshops/ trainings, referring families to the WIC Program, providing parents with nutritional packages and increasing physical activities among staff and children.



Mental Health: Collaborated with the Mental Health Consultant, staff and parents to identify and develop interventions to promote mental wellness in the program, through classroom observations, onsite consultations and individual observations. Six (6) children were referred and received mental health services.

Disability- Recruited children with diagnosed or suspected disabilities in a systematic plan to ensure an enrollment of at least 10% of children with disabilities. 74 children were diagnosed and received special need services (to include 18 returning children). The categories for 74 children included: Emotional/Behavioral Disorder (1), Speech or Language Impairment (68), Orthopedic Impairment (4), and Non-categorical/Development Delay (1).

FAMILY AND COMMUNITY PARTNERSHIPS



Family & Community Partnerships: The Family & Community Partnerships Services area continued the implementation of the Exploring Parenting 21st Century Training (EP21) course for all interested families as well as staff. This training program will continue to provide parents and staff with the opportunity to enhance their parenting skills and examine alternative ideas and techniques for parent/child interactions in everyday settings. In addition, the EP21 training affords families the opportunity who have children with identified behavior concerns to benefit and enhance their skills for behavior modification in a positive way.

The **Money Smart Curriculum** was introduced to the families during the 2005-2006 program year. This curriculum offered parents and staff the opportunity to enhance their money skills and deliver positive financial information, as well as allowing families to gain knowledge and understanding the basics of personal finances.

FAMILY SUPPORT SERVICES

The information below reflects the results of the Family Partnership Agreements that were initiated during the 2005-2006 program year by the Family Services Workers. Through this process the workers provided opportunities for parents to set goals and with assistance designed an individual approach for achieving their goals. The following positive outcomes were reported:

Parent Education /Job Training	68% of the 340 families obtained their goal
Housing Assistance	56% of the 211 families obtained their goal
Employment/Job Skills	77% of the 231 families obtained their goal

The demographic makeup of Head Start / Early Head Start children and families being served by ALPI for the 2005-2006 program year is as follows:

Total number of families served	716	Above HHS Income Guidelines	3%
Receive public assistance, TANF, SSI, etc.	194	Below HHS Income Guidelines	97%

Black	454	Hispanic	156	Islander	1
White	146	Asian	1	USDA/CCFP	97%
				Eligible Fee Meals	

PROFESSIONAL DEVELOPMENT

ALPI strives to comply with the Head Start Act regarding teacher qualifications, as shown by the following data for the period ending June 2006: CDA’s (9), College (AA,AS, BS) (29), Other certifications (CDA’s –Teacher Assistants) (10) .

Children and Family Services (Early Head Start)

EARLY LEARNING COALITION SUBSIDIZED CHILD CARE SERVICES

The following Early Learning Subsidized Child Care Services Enrollment and Attendance services were delivered via ALPI George W. Truitt Family Services Center, located in Ft. Pierce, Florida and ALPI Frostproof Child Development Center, located in Frostproof, Florida. These centers provided up to ten (10) hours of before and after school care per day for working parents.

Center	# of Children Served
Frostproof Child Development Center	30
George W. Truitt Family Services Center	25

EARLY HEAD START

The program provides a year round, comprehensive, developmentally appropriate child development services program to infants and toddlers, their families and pregnant women. Services are provided to thirty-six (36) infants and toddlers and four (4) pregnant women. Enrollment was maintained at the program’s funded level of forty (40) participants. All infants and toddlers enrolled received health, mental health, and nutritional screening within the required time frame. In addition, the caregivers conducted ongoing assessment for each child in the program.



The Early Head Start/Head Start Program Service Delivery System is one that focuses on the fact that each family has one primary contact person with whom to identify. The system is based on a holistic approach to services for the child and families. These services and partnerships include:

Child Development and Health Services – (Prevention and Early Intervention, Individualization, Mental Health, Disabilities Services, Curriculum and Assessment)

Family and Community Partnerships – (Family partnership building, parent involvement, community partnerships)
Program Design – (Facilities, materials, equipment, and transportation)

QUALITY ENHANCEMENT

- Early Head Start and Child Care Centers have maintained NAEYC Accreditation Status. This allowed the program to access a higher fee for service rate by 20% in Early Learning Coalition services. The program qualified for participation in VPK program without the need for further evaluation.
- Child Care license for all centers were maintained without violation of regulations leading to fines or provisional status.
- Early Learning Coalitions evaluated and certified compliance with required quality standards for continued contracting as a VPK provider.
- Staff employed has met training requirements per specified timelines and staff development plan. All teachers without the required qualifications are enrolled in college courses leading to a degree.
- These quality enhancements have allowed the program to better meet the needs of our children and families by offering an increased quality program.



HEAD START (PCOC) – FROSTPROOF

This program provides opportunity for fifty-four (54) children and their families to participate in the Head Start Program. The program services provide a year round, comprehensive, developmentally appropriate child development services program to Head Start eligible children and their families. Enrollment was maintained at the program’s funded level of fifty-four (54) children. All children enrolled received health, mental health, and nutritional screening within the required time frame. The teachers administered on-going assessments for each child in the program.

The service areas included: Child Development and Health Services – (prevention and early Intervention, individualization, mental health, disabilities services, curriculum and assessment). Family and Community Partnerships – (family partnership building, parent involvement, community partnerships) Program Design – (Make available adequate facilities, materials, equipment, and transportation). Establish a Policy Committee to share responsibility for oversight of delivery of services to children and families.

CLIENTS SERVED *(by county/program)*

Early Learning Coalition <i>(YFA - Polk County - Frostproof)</i>	Children (32)	Families (27)	
Head Start <i>(Polk County - Frostproof CDC)</i>	Children (54)	Families (54)	
Early Head Start <i>(St. Lucie County - George W. Truitt)</i>	Children (36)	Families (40)	Pregnant Women (4)
Child Care Food Service	Meals Served 309,714		Children Participating 708

Community and Economical Development

Direct services were provided to 4490 families, indirectly impacting 15,117 individuals as reported by the ALPI Management Information System. 30,234 referrals were provided to participants that supplied knowledge and power in determining their success in self-sufficiency. In-kind and support services totaled \$156,000. Partnership services through such agencies as Kids Care, Central Florida Literacy, Workforce Development Boards, Colleges, Toys for Tots, Halifax Urban Ministries, and Department of Children and Families totaled 1,282.

CLIENTS SERVED (by program)

LIHEAP	5,645	GWI-Good Will Vouchers	465	Florida NonProfit Housing	152
WIA-167	440	Volunteer Florida	300	ATEC	25
HUD	50	HARP	14		
USDA Dept. of Agriculture	3,869	Coalition of Florida Farmworkers	106		

ATEC - In 2004, the Agricultural and Labor Program, Incorporated (ALPI) began developing a vocational education center in Pierson. The goal of the center was to provide Nursing Assistant training to farm workers through ALPI's grant from the Florida Department of Education Adult Migrant Program. This developed into the ALPI Technical Education Center (ATEC) and, in 2005, issuance of a "Provisional License" from the Commission for Independent Education (CIE) which allows ALPI, through ATEC, to provide vocational training to the general public. Between July 2005 and June 2006, ATEC provided training to a total of twenty-five students. As of June 30, 2006, a total of nineteen had graduated from the program. The remaining six (6) were carried over into the new program year (2006-2007). Of the total enrolled, one (1) was a Black Non-Hispanic Female; four (4) were Hispanic Males; and, twenty were Hispanic Females. Forty-eight percent (48%) of the students were between the age of 16 and 17. A ninety-day follow-up of the graduating students, showed that sixteen were employed in their field for a positive placement rate of 84.2%. The remaining three (3) either moved from the area and could not be contacted or declined to continue in their field.

Job Opportunities for Low Income Individuals (JOLI) - In 2005, ALPI applied for and received approval for a grant from the U.S. Department for Children and Families, Office of Community Services. The funding for the grant was not completed until August 2006. The grant is for a three (3) year program that will place approximately fifty (50) qualified individuals with the Florence Villa CDC for employment and training in Lawncare, Landscaping, and Nursery Operations.

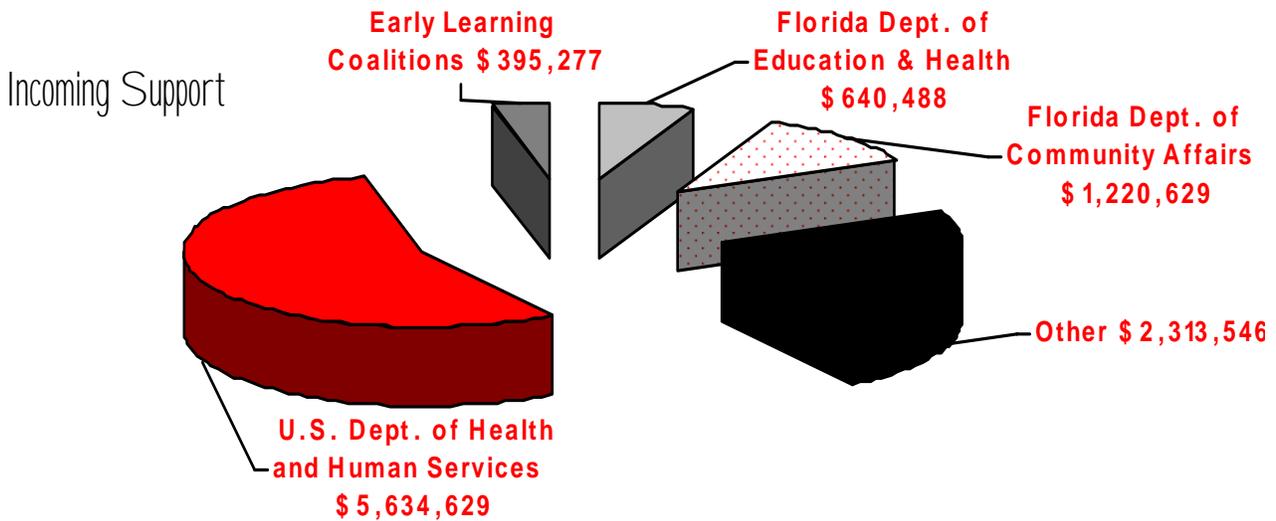
New Horizon Housing Development - New Horizon is a Multi-family rental complex in Auburndale, Florida. Developed by The Agricultural and Labor Program Inc. in the mid 90's with financing from the U.S. Department of Housing and Urban Development, it provides affordable rental housing for eligible Farm Workers. The complex has its own Board of Director, is managed by a professional property management company, and maintains a 95% occupancy rate annually.

The 2005 - 2006 program year brought the Agricultural and Labor Program, Inc. to a crossroad that included unforeseen funding challenges and a slight shift in service delivery needs of economically challenged families and their children. ALPI was also faced with unplanned acts of nature and decisions causing us to alter service delivery focus from centralized administration of subsidized child care to technical education training and job training opportunities. We regrouped and successfully stayed true to the vision and the mission of the agency. As we begin another five-year planning cycle, we stand firm to continue the journey to do "Whatever It Takes" to provide a constant flow of services for economically challenged families and their children.

Deloris Johnson - ALPI Chief Executive Officer

Statement of Activities

Support and Revenue



Expenses:	<u>2006</u>	<u>2005</u>
Program Services		
Child Development	543,791	6,431,567
Food	468,675	423,869
Headstart	6,598,489	7,211,062
Social Services	588,511	251,913
Employment and Training	187,752	212,918
Energy	<u>1,196,282</u>	<u>937,608</u>
Total Program Services	9,583,500	15,468,937
Support Services:		
General Administration	<u>1,014,463</u>	<u>1,076,612</u>
Total Expenses	<u>10,597,963</u>	<u>16,545,549</u>
Decrease in Unrestricted Net Assets	(393,394)	(36,355)
Unrestricted net assets, beginning of year	<u>3,300,003</u>	<u>3,336,358</u>
Unrestricted net assets, end of year	<u>2,906,609</u>	<u>3,300,003</u>

Statement of Financial Position

Current Assets	2006	2005
Cash and cash equivalents	630,746	521,812
Accounts Receivable, net	211,239	1,586,568
Prepaid Expenses	<u>110,086</u>	<u>77,125</u>
Total Current Assets	952,071	2,185,505
Property and equipment, net	2,593,400	2,840,909
Refundable Deposits	<u>11,491</u>	<u>9,871</u>
Total Assets	<u>3,556,962</u>	<u>5,036,285</u>
<u>Liabilities and Unrestricted Net Assets</u>		
Current Liabilities		
Accounts Payable	185,288	1,032,663
Refundable Advances	1,000	232,360
Accrued Expenses	300,071	467,763
Current portion of obligation under capital lease	<u>38,182</u>	<u>3,496</u>
Total Current Liabilities	524,541	1,736,282
Unrestricted Net Assets		
Unrestricted Net Assets	<u>2,906,609</u>	<u>3,330,003</u>
Total Liabilities and Unrestricted Net Assets	<u>3,556,962</u>	<u>5,036,285</u>

Contact Information

CORPORATE OFFICE

P.O. Box 3126
Winter Haven, Florida 33885
(863) 956-3491
(863) 956-3357 Fax
Admin@ALPI.org
Website: www.alpi.org



Executive Office

Deloris Johnson, Chief Executive Officer
Extension 106 - DJohnson@ALPI.org

Twila Smith, Executive Office Manager
Extension 104 - TSteward@ALPI.org

ADMINISTRATION and COMMUNITY SERVICES

Budget and Finance

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Extension 110
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Human Resources

Yvonne Parham, Director
Extension 102
YParham@ALPI.org

Community Services

Joan Turner, Director
Extension 124
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CHILDREN and FAMILY SERVICES

Eastern Region Administration Office

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(772) 464-3035 Fax

Head Start Services

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Extension 15
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Child Development & Early Head Start Services

Elizabeth Young, Director
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Extension 115
EYoung@ALPI.org

CORPORATE MEMBERSHIP

The tri-level Corporate Membership structure of The Agricultural and Labor Program, Inc. was adopted by the Board of Directors in September 1992. The levels of Corporate Membership are divided into the following classes:

- *CORPORATE MEMBERS - Advisory Council Members, Head Start Policy Council Members, and At-large Members. All Members in this class have voting rights pertaining to all applicable ALPI Corporation and Head Start matters.*
- *ASSOCIATE MEMBERS - All clients, volunteers, and other interested parties. All members in this class have voting rights pertaining to all ALPI Annual Corporate Meeting matters.*
- *EMPLOYEES - All ALPI current employees. All members in this class do not have voting rights pertaining to any ALPI Corporation matters.*

All persons interested in becoming a member of the ALPI Corporation must complete a Corporate Membership Application and must have a valid Corporate Membership Card in order to be eligible to vote and to be eligible to serve on the ALPI Advisory Council or the ALPI Board of Directors.

The ALPI Membership Committee conducts an Annual Membership Drive during the fall of each year. Membership applications, however, will be accepted throughout the year.

Please call The ALPI Central Office
(1-800-330-3491) for additional information.

Corporate Application

The Agricultural and Labor Program, Inc.
P.O. Box 3126
Winter Haven, FL 33885

Name _____
(Last) (First) (Middle Initial)

Mailing Address _____
(Street No./P.O. Box)

(City, County, State, Zip Code)

S.S. # _____ Home # () _____ - _____ Business # () _____ - _____

Race: [] Black [] White [] Hispanic [] Other Marital Status: [] Married [] Unmarried (single, divorced, widowed)

Household Size ____ Yrs. of Education ____ Occupation _____ Yrs. on Job ____ Yrs. in Profession ____

Registered Voter: [] Yes [] No Able to attend nights/weekends meetings: [] Yes [] No

Applicant's Signature _____ Date _____

*Annual Recruitment is conducted January through August. All membership cards will be mailed in the month of September.
Membership Applications received after August will be mailed in September of the following year.*

I certify that this application has been reviewed by the Regional Advisory Membership Committee.

Regional Advisory Chairperson _____ Date _____

(Official Use Only)

The Agricultural and Labor Program, Inc.

Regional Applicant resides in [] Central [] Eastern [] Northern [] Southern

We certify that this application has been reviewed by the Board Membership Committee

Chairperson _____ Vice Chairperson _____

I.D. Number _____ Date Approved _____

The mission of The Agricultural and Labor Program, Inc. is to propose, implement, and advocate developmental and human service delivery programs for socially and economically disadvantaged children and families, as well as farm workers.

Our focus is to provide a mechanism towards achieving and maintaining family stability and economic self-sufficiency. Through our vast resources, we will address the areas of jobs and income, housing, education, social services, health, training, and community relations.

We will continue to serve as a source of information and hope in the community, as a clearinghouse for community needs and in the provision of a coordinated (mechanism) approach to the delivery of human services.

Five Underlying Principles

The Agricultural and Labor Project continues to be based on five underlying principles that have guided all its activities to date:

- *Involvement of People*
- *Emphasis on long term accomplishments rather than promises*
- *Assurances of economic viability*
- *Emphasis on self-help*
- *A sound, integrated, total systems approach*



Areas Being Addressed

Through a vast number of resources, ALPI continues to address the critical areas of :

- *Jobs and income*
- *Housing*
- *Education*
- *Social services*
- *Health*
- *Training*
- *Community relations*

The Agricultural and Labor Program, Inc.

ALPI's Programs and Services Are Funded in Part By:



City of Ft. Pierce, County of St. Lucie, Florida Department of Education, Adult Migrant Division, Florida Department of Health, St. Lucie County School Board, Youth and Family Alternatives, Workforce Development Board of Flagler and Volusia Counties, Early Learning Coalition of St. Lucie County, Inc. and Early Learning Coalition of Indian River, Martin and Okeechobee Counties, Inc.